

SMALL BUSINESS

EXCHANGE

Voice of Small, Emerging Diversity Owned Businesses Since 1984

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October 16, 2014

Young Women Transforming the Future of Transportation

The U.S. Department of Transportation's (USDOT), Office of Small and Disadvantaged Business Utilization (OSDBU), Great Lakes Region Small Business Transportation Resource Center (GLR SBTRC) recently hosted an event, entitled "Young Women Transforming the Future of Transportation", at the Illinois Institute of Technology. The event focused on encouraging participation and raising awareness about the different opportunities and resources available for young women who are interested in pursuing a career in transportation. The event is part of the USDOT Women and Girls In Transportation Initiative (WITI), a program designed to encourage young women and girls to pursue careers in Science, Technology, Engineering, and Mathematics (STEM).

The event began with a diverse group of six high-level women professionals and executives within the transportation industry taking the stage to discuss their professional journeys that lead to their success. After each panelist discussed their career and hurdles they overcame, the panelists took questions from the young women in the audience. Some of the advice given covered the importance of networking, finding a mentor, attaining internships, not being afraid of leaving comfort zones, and being flexible by trying other industries, since most of the panelists did not begin their careers in transportation. At the end of the discussion, the panelists stayed to network with the audience.

In addition to the panel, the GLR SBTRC brought in several Small Business clients they work with to discuss upcoming internship or employment opportunities at their companies. These exhibitors included Atlas Engineering Goup, Civ-Con Services, Metra, Primera, R&G Engineering and Llano & Associates, amongst others. The event was well attended by college students and recent graduates, along with professionals who were interested in learning more about opportunities within the transportation industry.

WITI is part of a broader effort, led by the White House Council on Women and Girls, to ensure that federal programs and policies take into account the distinct needs and concerns of young women. As one of OSDBU's national programs, WITI aims to educate women on the opportunities available to them, attract future leaders and retain female participants in the industry. WITI also addresses the challenges that women face as business owners with contracting and the barriers young women face entering careers within transportation.

The eleven OSDBU Regional Offices, known as SBTRCs, execute USDOT's WITI by helping young women and girls find opportunities within the transportation industry throughout their regions. The OSDBU establishes agreements with chambers of commerce, trade associations, educational institutions and other business organizations to serve as SBTRCs. The Illinois Hispanic Chamber of Commerce in Chicago serves as the



Great Lakes Region SBTRC. The Great Lakes Region SBTRC executes the OSDBU's small business assistance programs and WITI throughout Illinois, Indiana, Michigan, Ohio, and Wisconsin.

For more information on the Great Lakes SBTRC, please visit their webpage: www.dot.gov/osdbu/greatlakes-sbtrc

For information on WITI, please visit: www.dot.gov/osdbu/women-and-girls

For more information about our programs and to find the local OSDBU field office near you, please visit OSDBU online at www.dot.gov/osdbu or call us at (202) 366-1930.

Source: U.S. Department of Transportation

High-Speed Rail Authority Releases Small Business Participation and Jobs Report

Covering the period of June 1-30, 2014, this report looked at 21 prime contractors that logged 139,838 man hours worked, resulting in 832 full-time equivalent jobs. The prime contractors combined have 156 certified small businesses, including 21 certified disabled veteran business enterprises, committed to work on the program.

"Now that work on the nation's first high-speed rail program is underway in the Central Valley, we are seeing the faces of people getting much-needed jobs, and small businesses that

have been able to expand and hire new people," said Authority CEO Jeff Morales. "Not only are we providing jobs, we are also working with our stakeholders in the area to get interested workers connected with job training and other resources they can use to launch their careers."

In an effort to provide a timely and transparent accounting of jobs and small business participation in the program, the Authority will begin issuing this report quarterly starting in November 2014. The reports will be made available on

the Authority's website at: http://www.hsr.ca.gov/Newsroom/studies_reports.html.

Pre-Apprenticeship Program Trains Future Workforce

In June 2014, 22 people completed the first six-week training session of the Building Trades Pre-Apprenticeship Training Program, with 11 of them becoming apprentices. The purpose of this training program is to prepare Valley job-seekers with qualifications to work on construction projects and possibly the high-speed rail program. The initial focus is on training operating engineers and laborers, who are in demand for rail construction, with a goal to ultimately train 325 workers. In total, the program will include 13 cohorts – both for pre-apprenticeship and journeyman upgrade – and involve seven trade affiliates. The program is funded with a \$1.5 million state grant awarded to workforce investment boards in Fresno, Stanislaus, Kern, Inyo and Mono counties.

Targeted Workers: An individual whose primary place of residence is within an Economically Disadvantaged Area or an Extremely Economically Disadvantaged Area in the United States, or a Disadvantaged Worker.

Disadvantaged Workers: An individual who, prior to commencing work on the high-speed rail project, meets the income requirements of a Targeted Worker and faces at least one of the following

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Community Outreach

A Strong Education for a Strong Economy

Two industry experts say we must reconsider how we prepare future generations for their careers.

By **Elisa Villanueva Beard**
and **Ana Rold**

In January, leaders in science, technology, education and math (STEM) gathered in our nation's capital for the Diplomatic Courier's "The World in 2050," a global summit addressing the future of jobs in these fields. Teach For America was among those leaders and, along with Diplomatic Courier, we considered our global STEM future.

We confronted a difficult reality: Not all nations are equally preparing their youth with the skills they'll need to compete in the 21st century. This poses a risk to our future—some economies will flourish while others flounder. Young Americans will be competing for fulfilling, stable jobs in STEM fields against a cadre of youth in China and India who may be better prepared to fill them. Globally, we must reconsider how we prepare future generations for their careers.

At the root of this issue are children and schools. When we talk about the "supply" of employees

and "demand" of new jobs, we must remember that this isn't just an issue of economics—it's an issue of education. It's an issue of justice.

Our students can lead a future of great discovery, but here in America, we're not preparing them to do so. This is unacceptable. Our nation lagged in recent world rankings of science and math performance—our students came in below-average in math at 26th in the world, compared to Shanghai's first place.

We have an incredible history of innovation behind us and we have a shot at an incredible future. But that future must include all our citizens—and it begins with all of our students. Every child—regardless of their economic circumstances, ethnicity or gender identity—deserves a strong STEM curriculum. Our prior generations didn't have this equality, and it's reflected in current professional statistics: just 3 percent of engineers today are African American and only 13 percent are female.

■ Continued on page 11



Could More Low-Income Women Benefit From Doulas?

It was the spring of 2010 when Long Beach teen Elizabeth Thai gave birth to her first child. She hadn't taken any birthing classes because she thought she couldn't afford them, and by the time she learned that her health care plan did cover the cost of classes, it was almost time to go into labor.

"The only things I knew were what I read, and giving birth is kind of hard to fully read up on," said Thai. Neither did she feel fully supported by the child's father: "My partner was there but... he wasn't fully informed about how he could help besides just being there."

Lacking family support and being young and a first-time mom, Thai felt vulnerable during the birth at the hospital. As she puts it, "I feel like because I was [a teen mom] on Medi-Cal, they treated me like a teen mom on Medi-Cal."

The experience encouraged Thai, when she became pregnant with her second child at age 19, to seek support outside of the medical establishment and her immediate personal network, ultimately settling on a doula -- a decision that would change her life in ways she hadn't expected: Thai would eventually become a doula herself, providing ser-

vices to other mothers like her.

The term "doula" is an ancient Greek word that means "a woman who serves." Today, doulas are people who are trained to provide physical, emotional, and informational support to mothers (and partners) during their pregnancy and the birth of their child.

"I serve the mother by giving her unbiased information, providing her with the pros and cons of her options," Thai said. "We're not there to tell [mothers] what to do but if they are confident with their choice then that's the best thing that we

can [provide for] them." As a doula, Thai said she wants to make sure the mother knows that she has a voice and what the doctor says is not final.

Preschool teacher and newly certified doula Sarah Lavelle agreed with Thai on the role of doulas: "You can't assume that every doctor will read a mother's birth plan, so [a doula is] there to be that buffer in case they don't follow it [during the labor]." A birth plan is a listing of the standards a mother requests for her birth to be ideal for her.

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Mayor's Advisory Board,
Outstanding Achievement as a Vendor/Supplier

• COUNTY OF LOS ANGELES

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• BAY AREA CONTRACT COMPLIANCE

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• NAMCSC

Minority Advocate

• 2014 Black History Month Award for
Commitment and Service to the African American
Community

Minority Advocate

CALIFORNIA CERTIFICATIONS



• CPUC Clearing House

• San Francisco Human Rights Commission

MEMBERSHIP



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**REQUESTING BIDS FROM QUALIFIED DBE SUBCONTRACTORS
AND SUPPLIERS FOR THE FOLLOWING PROJECT:**

**Rt. 280 – Cupertino Rehab PCC & AC Pavt Project
Santa Clara County, Caltrans Project No. 04-272044, Bid Date: October 29, 2014 at 2:00 pm**

We hereby encourage responsible participation of local Disadvantaged Business Enterprises (8% Goal), and solicit their subcontractor or material quotation for the following types of work. This is a highway project with the typical items of work associated, but not limited to: Lead Compliance Plan, Construction Area Signs, Traffic Control, Striping and Markers, Channelizers, Portable Changeable Message Signs, K-Rail, Temporary Crash Cushion Module, Job Site Management, Prepare SWPPP, Temporary Drainage Inlet Protection, Street Sweeping, Temporary Concrete Washout, Remove Yellow Thermoplastic Traffic Stripe, Treated Wood Waste, Noise Monitoring, Remove Guardrail, Remove Thermoplastic Traffic Stripe, Remove Pavement Marker, Remove Roadside Sign (Wood Post), Cold Plane Asphalt Concrete Pavement, Remove Concrete (Curb and Gutter), Remove Concrete Barrier, Remove Crash Cushion, Clear & Grub, Roadway Excavation, Replace Base, Asphaltic Emulsion, Hot Mix Asphalt, Tack Coat, Drill & Bond, Spall Repair, Individual Slab Replacement, Grind Existing Concrete Pavement, Aggregate Base, Structural Concrete, Minor Concrete, Paving Notch Extension, Clear Expansion Joint, Joint Seal, Install Removable Sign Panel, Furnish Removable Sign Panel, Furnish Removable Sign Panel Frame, Furnish Formed Panel Sign, Furnish Single Sheet Aluminum Sign, Roadside Sign-One Post, Install Sign Panel on Existing Frame, Object Marker, Midwest Guardrail System, Vegetation Control, Concrete Barrier, Transition Railing, End Anchor Assembly, Alternative Flared Terminal System, Crash Cushion, Maintaining Existing Traffic Management System Elements During Construction, Modify Ramp Metering System, Construction Equipment and Rentals, Trucking.

C.C. Myers, Inc. is willing to break down items of work into economically feasible units to encourage DBE participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Plans and Specifications are available from the Caltrans website at http://www.dot.ca.gov/hq/esc/oe/contractor_info/.

Conditions or exceptions in Subcontractor's quote are expressly rejected unless expressly accepted in writing. Subcontractor and Supplier quotes are required 24 hours prior to the bid date to enable thorough evaluation.



C.C. Myers, Inc.

3286 Fitzgerald Rd. • Rancho Cordova, CA 95742 • 916-635-9370 • Fax 916-635-1527

Each Subcontractor shall be prepared to submit faithful performance and payment bonds equal to 100% of their quotation. The Contractor will pay standard industry rates for these bonds.

Contact C. C. Myers, Inc. for assistance with bonds, insurance, lines of credit, equipment, supplies or project plans and specifications. C.C. Myers, Inc., is a Union Contractor.

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**REQUESTING BIDS FROM QUALIFIED DBE SUBCONTRACTORS
AND SUPPLIERS FOR THE FOLLOWING PROJECT:**

**SR 60/83 – Valley Way UC Conc Slab Replacement Project
San Bernardino County, Caltrans Project No. 08-0Q7514, Bid Date: October 30th, 2014 at 2:00 pm**

We hereby encourage responsible participation of local Disadvantaged Business Enterprises (6% Goal), and solicit their subcontractor or material quotation for the following types of work. This is a highway project with the typical items of work associated, but not limited to: Lead Compliance Plan, Construction Area Signs, Traffic Control System, Barricade, Portable Changeable Message Sign, Job Site Management, Prepare Water Pollution Control Program, Street Sweeping, Temporary Concrete Washout, Remove Yellow Thermoplastic Stripe, Treated Wood Waste, Remove Guardrail, Remove Thermoplastic Traffic Stripe, Remove Pavement Marker, Remove Asphalt Concrete Dike, Reset Object Marker, Cold Plane Asphalt Concrete Pavement, Remove Concrete, Remove Concrete Sidewalk, Roadway Excavation, Embankment, Lean Concrete Base, Base Bond Breaker, Slurry Seal, Hot Mix Asphalt, Tack Coat, Jointed Plain Concrete Pavement, Drill and Bond, Individual Slab Replacement, Joint Seal, Isolation Joint Seal, Grind Existing Concrete Pavement, Minor Concrete, Detectable Warning Surface, Minor Concrete, Survey Monument, Delineator, Midwest Guardrail System, Vegetation Control Transition Railing, End Cap, End Anchor Assembly, Alternative In-Line Terminal System, Thermoplastic Pavement Marking, Thermoplastic Traffic Stripe, Pavement Marker, Maintaining Existing Traffic Management System Elements During Construction, Detector Loop, Vehicle Sensor Nodes Replacement, Modify Signal and Lighting, Construction Equipment and Rentals, Trucking.

C.C. Myers, Inc. is willing to break down items of work into economically feasible units to encourage DBE participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Plans and Specifications are available from the Caltrans website at http://www.dot.ca.gov/hq/esc/oe/contractor_info/.

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\$741 million Foothill Gold Line Extension Project Reaches Track Milestone

By Greg Aragon

The Foothill Gold Line extension project from Pasadena to Azusa is reaching a major milestone this month, when all 28-miles of light rail track needed for the 11.5-mile project will be completely installed.

To celebrate the achievement, the \$741 million project, which officials say is on time and on budget for its late-September 2015 completion date, is holding a Track Completion Ceremony on October 18 at the terminus station in the city Azusa, about 25 miles east of Los Angeles.

During the event, the last of about 300,000 e-clips will be driven into place, marking the permanent connection between the Los Angeles County cities of Pasadena, Arcadia, Monrovia, Duarte, Irwindale and Azusa, via this new light rail line. E-clips permanently attach the steel rail to the concrete ties.

Also part of the ceremony will be the unveiling of a sidewalk marker that recognizes the importance of the day to these corridor cities.

The Foothill Gold Line project is a nearly \$2 billion, 12-station extension of the Metro Gold Line light rail system, being overseen by the Metro Gold Line Foothill Extension Construction Authority, an independent transportation planning

and construction agency created in 1998 by the California State Legislature.

The project is planned in two segments – Pasadena to Azusa and Azusa to Montclair. The Pasadena to Azusa segment is fully funded by Los Angeles County's Measure R, and the Construction Authority is currently seeking \$1 billion needed to construct the Azusa to Montclair segment.

The Foothill Gold Line from Pasadena to Azusa broke ground on June 26, 2010 when three design-build teams were hired to do the design and construction of the project.

The first contract was awarded in June 2010 to Skanska USA to design and build the 584-ft-long Gold Line Bridge, which was completed on December 2012. In July 2011, the second contract was awarded to Foothill Transit Constructors - A Kiewit Parsons Joint Venture to design and build the Pasadena to Azusa "alignment" (including the stations, track, crossings, bridges, etc).

The last contract was awarded in February 2013 to Webcor Builders for the intermodal parking facilities and enhancements design-build project.

The Foothill Gold Line from Pasadena to Azusa is being built along the former Atchison, Topeka and Santa Fe (ATSF) right-of-way, purchased by Metro for the project in the early 1990s.

Source: <http://california.construction.com>

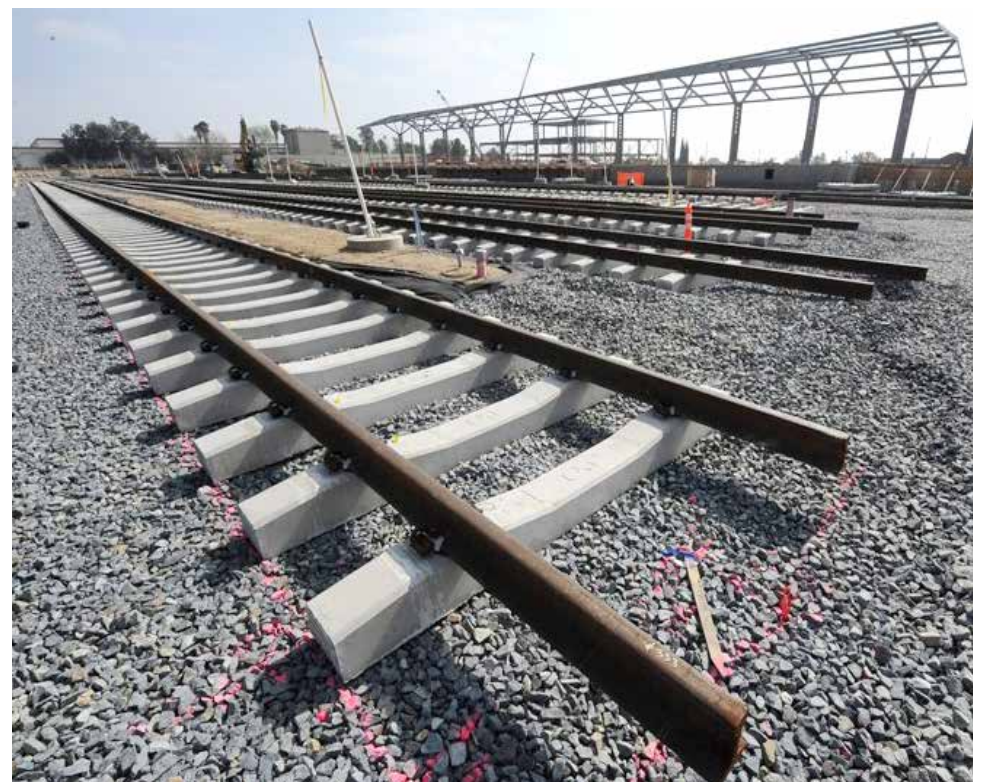


Photo courtesy of Foothill Gold Line



Sub-Bid Request Ads

SUB-BID REQUEST

D'Arcy & Harty Construction, Inc
 (415) 822-5200 ph • (415) 822-0747 Fx
 Estimator: willietobin@sbcglobal.net
 Rodeo Sanitary District Sewer Year 1 Improvements
Bids: 10/27/14 at 2:00 pm
 UDBE sub-bids requested for
 Traffic Control, Saw-cutting, Trucking and Concrete sidewalk

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

Hwy 20 Lake County
Caltrans #01-488604

BID DATE: October 22, 2014 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Portable Changeable Message Sign, SWPPP, Rain Event Action Plan, Storm Water Sampling & Analysis, Sweeping, Treated Wood Waste, Abandon Culvert, Cold Plane AC, Sand Backfill, Clearing & Grubbing, Rock Blanket, Weed Control Mat, Gravel Mulch, Boulders, Erosion Control, Compost, Lime Stabilized Soil, Geosynthetic Pavement Interlayer, AC Dike, Tack Coat, Minor Concrete, Joint Seal, Roadside Signs, Oxydizing Stain, Anti-Graffiti Coating, Underground, Geocomposite Drain, Redwood Cover, Detectable Warning Surface, Pre/Post Construction Surveys, Misc. Iron & Steel, Fencing, Delineator, Object Marker, Striping & Marking, Electrical, Shoulder Backing, Dust Palliative, Jointed Plain Concrete Pavement, Slope Paving - Concrete and Construction Materials

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Contact: Jean Sicard

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REQUEST FOR LBE SUBCONTRACTORS AND SUPPLIERS FOR:

North Natomas Regional Park Phase 5B Rebid
(Farmer's Market and Parking)
(L19140200-2)

City of Sacramento

BID DATE: October 29, 2014, 2014 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Temporary Construction Fence, Erosion and Sediment Control, Construction Staking, Underground, Sanitary Sewer Pipe and Cleanout, Concrete, Signage, Painted Striping & Marking, Farmer's Market Shade Structures, Domestic Water Line, Planting & Irrigation, Electrical and Construction Materials

O.C. Jones & Sons, Inc.

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Contact: Mike Crowley

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REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

Hwy 101 – Rubber HMA Overlay - Hopland - Caltrans #01-362914

BID DATE: November 6, 2014 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Portable Changeable Message Sign, Water Pollution Control Program, Asbestos Compliance Plan, Cold Plane AC, Shoulder Backing, Crack Treatment, Rumble Strip, Data Core, Inlet Protection, Rubberized HMA-Open Graded (Bonded Wearing Course), AC Dike, Tack Coat, Striping & Marking and Construction Materials

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REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

Hwy 152 Overlay, Gilroy
Caltrans #04-4C2004

BID DATE: October 29, 2014 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Portable Changeable Message Sign, Water Pollution Control Program, Temporary Erosion Control, Temporary Fence (Wildlife), Sweeping, Cold Plane AC, Clearing & Grubbing, Asphaltic Emulsion (Fog Seal Coat), Rumble Strip, Data Core, Tack Coat, Minor Concrete, Striping & Marking, Loop Detector and Construction Materials

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REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

Hwy 280 Rehab PCC and AC Pavements
Cupertino/Los Altos
Caltrans #04-272044

BID DATE: October 29, 2014 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Portable Changeable Message Sign, Water Pollution Control Program, Sweeping, Treated Wood Waste, Noise Monitoring, Remove MBGR, Remove Concrete, Cold Plane AC, Clearing & Grubbing, Asphaltic Emulsion (Fog Seal), Tack Coat, Drill and Bond (Dowel Bar), Spall Repair (Polyester Concrete), Individual Slab Replace (RSC), Grinding, Structural Concrete Approach Slab, Minor Concrete, Paving Notch Extension, Clean Expansion Joint, Joint Seal, Roadside Signs, Object Marker, Midwest Guardrail System, Vegetation Control, Concrete Barrier, Transition Railing, Crash Cushion, Striping & Marking, Ramp Metering System and Construction Materials

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Contact: Greg Souder

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MEET AND GREET OUTREACH EVENT

BGI nibbi

Project Name: Alice Griffith Block 2 & 4

Owner: McCormack Baron Salazar, Inc.

Location: San Francisco, California

Bid Date: November 3, 2014

Meet & Greet Outreach for Bayview / Hunters Point Community:

October 23, 2014, @ 5pm-6:30pm

Location: 1800 Oakdale Ave, San Francisco, Southeast Community Center, Alex Pitcher Jr. Room

Baines Group and Nibbi Brothers Joint Venture team has been selected as the General Contractor for the Alice Griffith Block 2 & 4 project in San Francisco, CA. The Outreach Meeting will include an overview of the project as well as an introduction to the project team, review of the hiring goals, employment opportunities, and bidding process.

Confirmed Guest Speakers include:

- Willie Brown – Former Mayor of San Francisco (1996-2004)
- Malia Cohen – San Francisco Supervisor, 10th District (Bayview Hunters Point, Potrero Hill, Dogpatch, and Visitacion Valley neighborhoods)

Attendance Pending Schedule:

- Patrick Mulligan – Director, Local Hire Advisory Committee and Citybuild
- Ken Nim – Workforce Compliance Manager, San Francisco Office of Economic and Workforce Development
- George Bridges – Successor Agency to the San Francisco Redevelopment Agency
- Gilbert De Anda – Field Representative, Northern California Carpenters Regional Council
- Shamann Walton – Executive Director, Young Community Developers, Inc.

Snacks and refreshments will be provided.

For information regarding this project please contact Logan Daniels, Preconstruction Manager, via email at logand@nibbi.com.



RGW Construction Inc. is seeking all qualified DBE (Disadvantaged Business Enterprises) for the following project:

State Highway in Santa Clara County in Cupertino and Los Altos from Tantau Avenue Overcrossing to Foothill Expressway Undercrossing
Contract No. 04-272044
Federal Aid Project No. ACNHPI-280-1(140)E
Engineer Estimate: \$5,800,000 - 100 Working Days
Goal: DBE 8%
Bids: October 29th, 2014 @ 2:00 PM

Requesting Sub-quotes for (including but not limited to): Fabric and Oils, Electrical Material, Construction Area Signs, Traffic Control, Cold Plane, Roadway Excavation, Aggregate Base, Asphalt Paving, Grinding, Joint Seal, Reinforcing Steel, Sign Structure, Signs Roadside, Object Marker, MBGR, Concrete Barrier, Thermoplastic and Painted Traffic Stripe & Marking, Signal and Lighting, Message Signs, Lighting & Sign Illumination, Detector, Ramp Metering System, SWPPP Planning, Sweeper, Hazardous Substance Removal, and Trucker.

Scope of Work: Rehabilitate PCC and AC pavements, upgrade guardrails and signs.

RGW is willing to breakout any portion of work to encourage DBE participation. Contact us for a specific item list.

Plans and Specs are available to view and copy at our office or the Caltrans website www.dot.ca.gov/hq/esc/oe/. Tim Ross 925-606-2400 tim.ross@rgwconstruction.com for any questions, including bonding, lines of credit, or insurance or equipment or material suppliers. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation. For bonding and other assistance, please call.

RGW Construction, Inc.

Contractors License A/B 591940
 550 Greenville Road • Livermore, CA 94550 • Phone: 925-606-2400 • Fax: 925-961-1925
 An Equal Opportunity Employer

RGW Construction Inc. is seeking all qualified DBE (Disadvantaged Business Enterprises) for the following project:

State Highway in Kings County near Kettleman City from 3.3 Miles South of Utica Avenue Overcrossing to Route 5/41 Separation
Contract No. 06-0P1804
Federal Aid Project No. ACNHPI-005-4(194)308E
Engineer Estimate: \$ 15,400,000 - 130 Working Days
Goal: DBE 7%
Bids: October 29th, 2014 @ 2:00 PM

Requesting Sub-quotes for (including but not limited to): Construction Area Signs, Traffic Control, Raise Iron-Utilities, Cold Plane, AC Dike, Grinding, MBGR, Remove Concrete Pavement, Concrete Barrier, Thermoplastic Traffic Stripe & Marking, Detector, SWPPP, Water Truck, Sweeper, Trucker, Inertial Profiler, Sawcutting, QC Testing.

Scope of Work: Cold plane AC pavement and overlay the existing pavement

RGW is willing to breakout any portion of work to encourage DBE participation. Contact us for a specific item list.

Plans and Specs are available to view and copy at our office or the Caltrans website www.dot.ca.gov/hq/esc/oe/. Contact John Pitsch 925-606-2400 johnp@rgwconstruction.com for any questions, including bonding, lines of credit, or insurance or equipment or material suppliers. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation. For bonding and other assistance, please call.

RGW Construction, Inc.

Contractors License A/B 591940
 550 Greenville Road • Livermore, CA 94550 • Phone: 925-606-2400 • Fax: 925-961-1925
 An Equal Opportunity Employer

RGW Construction Inc. is seeking all qualified DBE (Disadvantaged Business Enterprises) for the following project:

State Highway in Santa Clara County in and near Gilroy at Various Locations from Route 101/152 Interchange to Route 152/156 Interchange
Contract No. 04-4C20004
Federal Aid Project No. ACNHP-P152(083)E
Engineer Estimate: \$6,500,000 - 130 Working Days
Goal: DBE 8%
Bids: October 29th, 2014 @ 2:00 PM

Requesting Sub-quotes for (including but not limited to): Fabric and Oils, Construction Area Signs, Traffic Control, Cold Plane, Clear and Grub, Erosion Control, Thermoplastic Traffic Stripe & Marking, Detector, SWPPP Planning, Water Truck, Sweeper, Hazardous Substance Removal, Rumble Strip and Trucker.

Scope of Work: Cold plane and overlay, pedestrian ramp, replace loop detector.

RGW is willing to breakout any portion of work to encourage DBE participation. Contact us for a specific item list.

Plans and Specs are available to view and copy at our office or the Caltrans website www.dot.ca.gov/hq/esc/oe/. Contact Dave Czech 925-606-2400 david.czech@rgwconstruction.com for any questions, including bonding, lines of credit, or insurance or equipment or material suppliers. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation. For bonding and other assistance, please call.

RGW Construction, Inc.

Contractors License A/B 591940
 550 Greenville Road • Livermore, CA 94550 • Phone: 925-606-2400 • Fax: 925-961-1925
 An Equal Opportunity Employer

'Big Pave' on Highway 101 Near Windsor to Start in 2016



Sonoma County transportation officials provided an early glimpse Monday of plans for the \$67 million repaving project on Highway 101 north of Windsor that aims to provide motorists with a smoother ride.

First announced before a final state funding approval in August, the project, dubbed "The Big Pave," will kick off in two years and fix 14 miles of pavement stretching from Windsor to Geyserville -- what north county Supervisor Mike McGuire called "one of the worst stretches of Highway 101 in the North Bay area."

McGuire said the construction effort amounted to one of the largest road upgrades in his district in several decades. The region's residents need to

know ahead of time what to expect during the work, he said.

There will be disruptions in the form of intermittent closed off-ramps and residents near the freeway will have to deal with construction noise. But the trade-off will be worth it, officials said. The current cement road -- consisting of two lanes in each direction -- has deteriorated badly in places with cracks and potholes that produce a bumpy, teeth-rattling ride.

The vast majority of the work will be done at night to minimize any effect on the morning and evening commutes.

■ Continued on page 16

Sub Bids Requested From Qualified DBE and SBE Subcontractors & Suppliers for

AC Transit - AC Transit Advanced Utility Relocations
Contract No. 2015-1305
Location: Oakland / San Leandro, CA
Bid Date: October 24, 2014 @ 2:00 PM

McGuire and Hester is seeking qualified subcontractors in the following trades: Trucking; Saw-cutting; Traffic Control; Striping; Surveying; Concrete Flatwork; Tree Demolition; AC Paving; and SWPPP.

We will pay up to and including one and one-half percent (1-1/2%) of your bonding cost. Certification assistance is available, as well as viewing plans and specs.

McGuire and Hester

9009 Railroad Avenue • Oakland, CA 94603
 Phone: (510) 632-7676 • Fax: (510) 562-5209
Contact: Joe Cornell
 An Equal Opportunity Employer



19 PAMARON WAY, NOVATO, CA 94949
PHONE: (415) 382-1188 FAX: (415) 883-7529
CONTACT: ADRIANNE LEWIS
Email: Adrienne@arntzbuilders.com

REQUESTS QUOTATIONS
FROM ALL CERTIFIED DVBE/SBE/DBE/
WBE/MBE/LBE and ALL QUALIFIED
SUBCONTRACTORS & SUPPLIERS
FOR ALL TRADES

FOR THE FOLLOWING PROJECTS:

**JAMES LICK MIDDLE SCHOOL MODERNIZATION
SFUSD PROJECT NO. 11058**

SAN FRANCISCO, CA

BID DATE: October 28, 2014 at 2:00PM

ESTIMATE: \$14,000,000

Trades needed but not limited to: Hazmat, Grading, Paving, Site Utilities, Selective Demo, Site Concrete, Structural Concrete, Shotcrete, Rebar, Chain Link Fences and Gates, Structural and Misc. Steel, Column Covers, Metal Deck, Cabinetry, Plastic Paneling, Fluid Applied Waterproofing, Building Insulation, Built Up Roofing, Sheetmetal, Doors Frames and Hardware, AMP Doors, Sound Control Doors, Overhead Coiling Doors, Glass, Glazing and Aluminum, Drywall and Metal Framing, Cement Plaster, Spray on Fireproofing, Ceramic Tile, Carpet and Resilient Flooring, Epoxy Resinous Flooring, Wood Floor Refinishing, Acoustical, Vapor Emission Treatment, Sound Absorbing Wall Units, Terrazzo Cleaning, Painting, Intumescent Painting, Lockers, HVAC, Plumbing, Fire Sprinklers, Library Stack Systems, Food Service Equipment and Elevators.

BONDING, INSURANCE, TECHNICAL ASSISTANCE AVAILABLE. PLANS AVAILABLE IN GC'S PLAN ROOM. SUCCESSFUL SUBCONTRACTORS WILL BE REQUIRED TO SIGN ARNTZ BUILDERS, INC. STANDARD SUBCONTRACT AGREEMENT WHICH INCLUDES ARNTZ BUILDERS, INC. REQUIREMENT THAT SUBCONTRACTORS PROVIDE A 100% FAITHFUL PERFORMANCE AND PAYMENT BOND OF THE SUBCONTRACT PRICE FROM A TREASURY LISTED SURETY COMPANY ACCEPTABLE TO ARNTZ BUILDERS. BOND PREMIUM TO BE INCLUDED IN BID AS A SEPARATE ITEM. SUBCONTRACTORS WILL BE REQUIRED TO PROVIDE A WAIVER OF SUBROGATION ENDORSEMENT TO THEIR WORKERS COMPENSATION INSURANCE.

WE ARE SIGNATORY TO THE CARPENTER'S AND LABORER'S COLLECTIVE BARGAINING AGREEMENTS

AN EQUAL OPPORTUNITY EMPLOYER

Gallagher and Burk, Inc. is soliciting for DBEs for the following project:
**CONSTRUCTION IN THE CITY OF UNION CITY
WHIPPLE ROAD PAVEMENT REHABILITATION,
CITY PROJECT NO. 13-10**

OWNER: CITY OF UNION CITY
OFFICE OF CITY CLERK
34009 ALVARADO-NILES ROAD
UNION CITY, CALIFORNIA 94587

BID DATE: October 23, 2014 @ 2:00 PM

We hereby encourage responsible participation of local Disadvantaged/Minority/Women Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

ADJUST IRON, COLD PLANE, ELECTRICAL, MINOR CONCRETE, STRIPING, TRUCKING, STREET SWEEPING, HOT MIX ASPHALT (TYPE A) MATERIAL

100% Performance and Payment Bonds may be required for full amounts of the subcontract price. Surety company will have to be approved by Gallagher and Burk, Inc. Gallagher and Burk, Inc. will pay bond premium up to 2%. Subcontractors must possess current insurance and worker's compensation coverage meeting Gallagher and Burk, Inc.'s requirements. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies. Plans and specifications are available for review at our Dublin office.

Gallagher & Burk, Inc.

344 High Street • Oakland, CA 94601
Phone: (510) 261-0466 • FAX (510) 261-0478

Estimator: Alan McKean

Website: www.desilvagates.com

An Equal Opportunity Employer



DBE Subcontractors Requested

**Orange County Transportation Authority (OCTA)
Contracted Fixed Route Bus Services
Bid Submittal Date: November 12, 2014**

MV Transportation is seeking proposals from DBE Subcontractors.

Submit proposals for the following: Office Supplies, Computers and Printers, Vehicle Parts, Vehicle Cleaning Services, Vehicle Detailing, Consumable Fluids (Oil, Lubricants), Fuel, Bus Washing Chemicals, Uniforms, Vehicles and Staffing Services.

The RFP documents are available from our offices or from the OCTA directly. If you require additional advice and assistance in this process, obtaining necessary equipment, supplies, materials or related assistance or services; bonds, lines of credit, or insurance required by the OCTA or MV, please feel free to contact me at 623-340-3209. Interested firms please fax a letter of interest (include DBE certification information) by October 27, 2014.

All proposals will be fairly evaluated.

Joe Escobedo, Sr. VP Business Development

MV Transportation, Inc.

479 Mason Street, Suite 221 • Vacaville, CA 95688
Phone: (623) 340-3209 • Fax: (972) 391-4960
joe.escobedo@mvtransit.com

Sub-Bids Requested From Qualified DBE Subcontractors & Suppliers

For Construction on State Highway In Los Angeles County In La Canada Flintridge, Glendale and Pasadena From Dunsmore Avenue Undercrossing to North Los Robles Avenue Overcrossing District 07

Location: 07-LA-210—R16.1/R25.8

Contract No. 07-2881U4 - Addendum No. 4

Bid Date: October 16, 2014 @ 2:00 PM

We have information about the plans, specifications, and requirements in our office located at 14425 Joanbridge Street, Baldwin Park, CA. Please call to arrange an appointment, our office hours are 8:00 am to 4:30 pm. Copying services are available.

Chumo Construction, Inc.

14425 Joanbridge Street, Baldwin Park, CA 91706 • Phone: (626) 960-9502 Fax: (626) 960-3887

Contact: George Chumo

100% Performance and Payment Bonds with a surety company subject to approval of Chumo Construction Company, Inc. are required of subcontractors for this project. Chumo Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest AGC Standard Long Form Subcontract incorporating prime contract terms and conditions, including payment provisions. Chumo Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Chumo Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable complete evaluation. For assistance with bonding, insurance or lines of credit contact George Chumo at (626) 960-9502.

An Equal Opportunity Employer

DeSilva Gates Construction, L.P. is soliciting for DBEs for the following project:

**CALTRANS ROUTE 20 – CONSTRUCTION ON
STATE HIGHWAY IN YUBA COUNTY ABOUT
12 MILES EAST OF MARYSVILLE FROM
MARYSVILLE ROAD TO 0.3 MILE EAST OF
LOWER SMARTSVILLE ROAD**

Contract No. 03-3F0004,

Federal Aid Project ACNH-P020(171)

OWNER: STATE OF CALIFORNIA -
DEPARTMENT OF TRANSPORTATION
1727 30th Street, Bidders' Exchange, MS 26,
Sacramento, CA 95816

BID DATE: October 28, 2014 @ 2:00 P.M.

We hereby encourage responsible participation of local Disadvantaged Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

**AC DIKE, CLEARING AND GRUBBING/
DEMOLITION, CONSTRUCTION AREA
SIGN, CRACK SEALING, ELECTRICAL,
GUARDRAIL, LEAD COMPLIANCE PLAN,
MINOR CONCRETE, DELINEATOR, MARKERS,
STRIPING, VEGETATION CONTROL,
TRUCKING, WATER TRUCKS, STREET
SWEEPING, HOT MIX ASPHALT (TYPE A)
MATERIAL, RUBBERIZED HMA (OPEN
GRADE) MATERIAL, RUBBERIZED HMA
(GAP GRADE) MATERIAL.**

100% Performance and Payment Bonds may be required for full amounts of the subcontract price. Surety company will have to be approved by DeSilva Gates Construction. DeSilva Gates Construction will pay bond premium up to 2%. Subcontractors must possess current insurance and worker's compensation coverage meeting DeSilva Gates Construction's requirements. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies. Plans and specifications are available for review at our Dublin office.

DeSilva Gates Construction, L.P.

11555 Dublin Boulevard

P.O. Box 2909

Dublin, CA 94568-2909

(925) 829-9220 / FAX (925) 803-4263

Estimator: VICTOR LE

Website: www.desilvagates.com

An Equal Opportunity Employer

Gallagher and Burk, Inc. is soliciting for DBEs for the following project:

**CONSTRUCTION IN THE CITY OF FREMONT,
ALAMEDA COUNTY, 2014 PAVEMENT REHA-
BILITATION PROJECT,**

City Project No. 8234-0 (PWC),

Federal-Aid Project No. STPL-5322(054)

OWNER: CITY OF FREMONT

DEPARTMENT OF PUBLIC WORKS,
ENGINEERING DIVISION

3300 CAPITOL AVENUE, FREMONT, CA 94538

BID DATE: October 21, 2014 @ 2:00 PM

We hereby encourage responsible participation of local Disadvantaged/Minority/Women Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

**AC DIKE, COLD PLANE, CONSTRUCTION
AREA SIGN, CRACK SEALING, ELEC-
TRICAL, EMULSION SUPPLIER, SWPPP
PREP/CONSTRUCTION SITE MANAGE-
MENT, TEMPORARY EROSION CON-
TROL, TRUCKING, STREET SWEEPING,
HOT MIX ASPHALT (TYPE A) MATERIAL
AND HMA (OPEN GRADE) MATERIAL.**

100% Performance and Payment Bonds may be required for full amounts of the subcontract price. Surety company will have to be approved by Gallagher and Burk, Inc. Gallagher and Burk, Inc. will pay bond premium up to 2%. Subcontractors must possess current insurance and worker's compensation coverage meeting Gallagher and Burk, Inc.'s requirements. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies. Plans and specifications are available for review at our Dublin office.

Gallagher & Burk, Inc.

344 High Street • Oakland, CA 94601

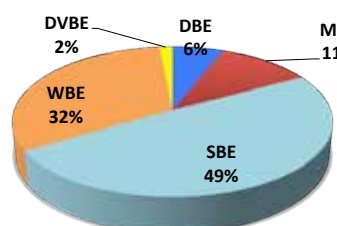
Phone: (510) 261-0466 • FAX (510) 261-0478

Estimator: Steve Lippis

Website: www.desilvagates.com

An Equal Opportunity Employer

AUDIENCE PROFILE Small Business Exchange, Inc.



Sub-Bid Request Ads

SKANSKA

62ND AVE RESURFACING PROJECT, VISTA SANTA ROSA OF THE COACHELLA VALLEY, CA
Riverside County Transportation Department Contract No.: C1-0599

DBE Goal: 3%

Bid Date: October 29, 2014 – 2:00PM

Skanska is interested in soliciting in Good Faith all subcontractors as well as certified DBE companies for this project. All interested subcontractors, please indicate all lower tier DBE participation offered on your quotation as it will be evaluated with your price. Please call if we can assist you in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Skanska will also review breaking out scope packages and adjusting schedules to help permit maximum participation.

Plans and Specifications are available for view at our main office in Riverside or for purchase from the County of Riverside Transportation Department at:

<http://rctlma.org/trans/Contractors-Corner/Notices-Inviting-Bids>

Quotes requested for contractors, suppliers and service providers include, but are not limited to: DUST ABATEMENT, WATER POLLUTION CONTROL, TRAFFIC CONTROL SYS., CLEAR & GRUB, DEVELOP WATER SUPPLY, FUNDING AWARENESS SIGN, PORTABLE CHANGEABLE MESSAGE SIGN, GRINDING ASPHALT CONCRETE IN PLACE, SHOULDER BACKING, HOT MIX ASPHALT, THERMOPLASTIC CROSSWALK & PAVEMENT MARKING, THERMOPLASTIC TRAFFIC STRIPE (SPRAYABLE), PAVEMENT MARKER (REFLECTIVE), & FINAL CLEAN

Please submit scope sheets 3 days prior to bid to allow for proper evaluation.

Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. & general agg.; \$1M Auto Liability; \$5M Excess/Umbrella & \$1M Workers Comp. Endorsements & waivers required are the Additional Insured End., Primary Wording End., & a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope. Subcontractors may be required to furnish performance & payment bonds in the full amount of their subcontract by an admitted surety & subject to approval by Skanska. Skanska will pay bond premium up to 1%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, & Carpenters Unions. Subcontractors must provide weekly, one original & one copy of all certified payrolls, including non-performance & fringe benefit statements if required by law or by the Prime Contract.

Skanska is an Equal Opportunity Employer

Skanska Estimating Dept: 1995 Agua Mansa Rd, Riverside, CA 92509

Ph: (951) 684-5360, Fax: (951) 788-2449

Lead Estimator: Al Arteaga • Email: bids.socal@skanska.com

SKANSKA

CONSTRUCTION ON STATE HIGHWAY IN SAN BERNARDINO COUNTY AT HINKLEY ROAD FROM 2.4 MILES WEST OF HIDDEN RIVER ROAD TO 0.7 MILE EAST OF LENWOOD ROAD.

Caltrans Contract No.: 08-043514

District 08 on Route 58

DBE Goal: 9%

Bid Date: October 30, 2014 – 2:00PM

Skanska is interested in soliciting in Good Faith all subcontractors as well as certified DBE companies for this project. All interested subcontractors, please indicate all lower tier DBE participation offered on your quotation as it will be evaluated with your price. Please call if we can assist you in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Skanska will also review breaking out scope packages and adjusting schedules to help permit maximum participation.

Plans and Specifications are available for view at our main office in Riverside or on the Caltrans website: http://www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php

Quotes requested for contractors, suppliers and service providers include, but are not limited to: Signage & Striping, Traffic Control Sys., SWPPP Implementation; Biologist; Clear & Grub; Excavation; Asphalt Concrete & Related; JPCP & Related; Electrical, Lighting & Related; Sign Structures/C.I.D.H; Rock Excavation (Controlled Blasting); Erosion Control; Gravel Mulch & Rock Blanket; Agg. Base & Sub-base; Minor, & Structural Concrete; Reinforcing Steel; Joint Sealant; Slope Paving & RSP; Storm Drain; Fencing & MBGR & related; Misc. Iron & Steel; Trucking; Water Truck; Fuel; Sweeper

Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. and general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Skanska will pay bond premium up to 1%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, Carpenters Unions and Teamsters. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Please submit scope sheets (including any conditions or exceptions) 3 days prior to bid to allow for proper evaluation.

Skanska is an Equal Opportunity Employer

Skanska Estimating Dept: 1995 Agua Mansa Rd, Riverside, CA 92509 – Ph: (951) 684-5360, Fax: (951) 788-2449

Email: bids.socal@skanska.com

SKANSKA

WIDEN ROADWAY ROUTE 138 & 18

Caltrans Contract No.: 07-2656U4

District 07 on Route 138

DBE Goal: 7%

Location: San Bernardino County, CA

Bid Date: November 6, 2014 – 2:00PM

Skanska is interested in soliciting in Good Faith all subcontractors as well as certified DBE companies for this project. All interested subcontractors, please indicate all lower tier DBE participation offered on your quotation as it will be evaluated with your price. Please call if we can assist you in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Skanska will also review breaking out scope packages and adjusting schedules to help permit maximum participation.

Plans and Specifications are available for view at our main office in Riverside or on the Caltrans website: http://www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php

Quotes requested for contractors, suppliers and service providers include, but are not limited to: Site Mgmt • Roadway Excavation • Develop Water Supply • Signage • Striping • Traffic Control Sys. • SWPPP Implementation • Landscape & Irrigation • Clear & Grub • Fiber Rolls • Class III Agg. Base • Hot Mix Asphalt • Place Hot Mix Asphalt Dike • Temp. & Perm. Channelizer • Erosion Control • Hydraulic Mulch • Minor Concrete • Guard Rail • Rumble Strip • Trucking • Water Truck • Fuel • Street Sweeper • Tortoise Fence • Single Sheet Aluminum Sign • Construction Area Signs • Roadside Signs • Cold Plane AC • AC Dike • Pavement Marker • Crack Treatment • Lead Compliance Plan • Type III Barricade • Temp. Pavement Marking • Railing • Terminal Sys.

Please submit scope sheets 3 days prior to bid to allow for proper evaluation.

Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. & general agg.; \$1M Auto Liability; \$5M Excess/Umbrella & \$1M Workers Comp. Endorsements & waivers required are the Additional Insured End., Primary Wording End., & a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope. Subcontractors may be required to furnish performance & payment bonds in the full amount of their subcontract by an admitted surety & subject to approval by Skanska. Skanska will pay bond premium up to 1%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, & Carpenters Unions. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance & fringe benefit statements if required by law or by the Prime Contract.

Skanska is an Equal Opportunity Employer

Skanska Estimating Dept.: 1995 Agua Mansa Rd, Riverside, CA 92509

Ph: (951) 684-5360, Fax: (951) 788-2449

Lead Estimator: Joe Sidor • Email: bids.socal@skanska.com

SKANSKA

STATE ROUTE 10/95 BLYTHE

Caltrans District 8 on Rte. 95 - Contract No.: 08-1C3704

DBE Goal: 6%

Location: Riverside County, CA

Bid Date: October 28, 2014 – 2:00 PM

Skanska is interested in soliciting in Good Faith all subcontractors as well as certified DBE companies for this project. All interested subcontractors, please indicate all lower tier DBE participation offered on your quotation as it will be evaluated with your price. Please call if we can assist you in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Skanska will also review breaking out scope packages and adjusting schedules to help permit maximum participation.

Plans and Specifications are available for view at our main office in Riverside or on the Caltrans website: http://www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php

Quotes requested from Subcontractors, Suppliers and Service Providers include, but are not limited to: LEAD COMPLIANCE PLAN • CONST. AREA SIGNS • TCS • CMS SIGNS • PREPARE WPCP • DESERT TORTOISE TEMP. FENCE • REMOVE GUARDRAIL, ASPHALT CONCRETE DIKE, & CONCRETE (STRUCTURE & MISC.) • RESET ROADSIDE SIGNS • COLD PLANE • PREPAVING INERTIAL PROFILER • ASPHALT AND RELATED • MINOR CONCRETE (CURB RAMP & STRUCTURE) • MBGR AND RELATED • STRIPING • INDUCTIVE LOOP DETECTORS • MAINT EXISTING TRAFFIC MGMT SYS. ELEMENTS DURING CONST.

Subcontractor scope (incl. any conditions or exceptions) is requested 3 days prior to bid deadline to allow for proper evaluation.

Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. and general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Skanska will pay bond premium up to 1%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, Carpenters Unions and Teamsters. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract.

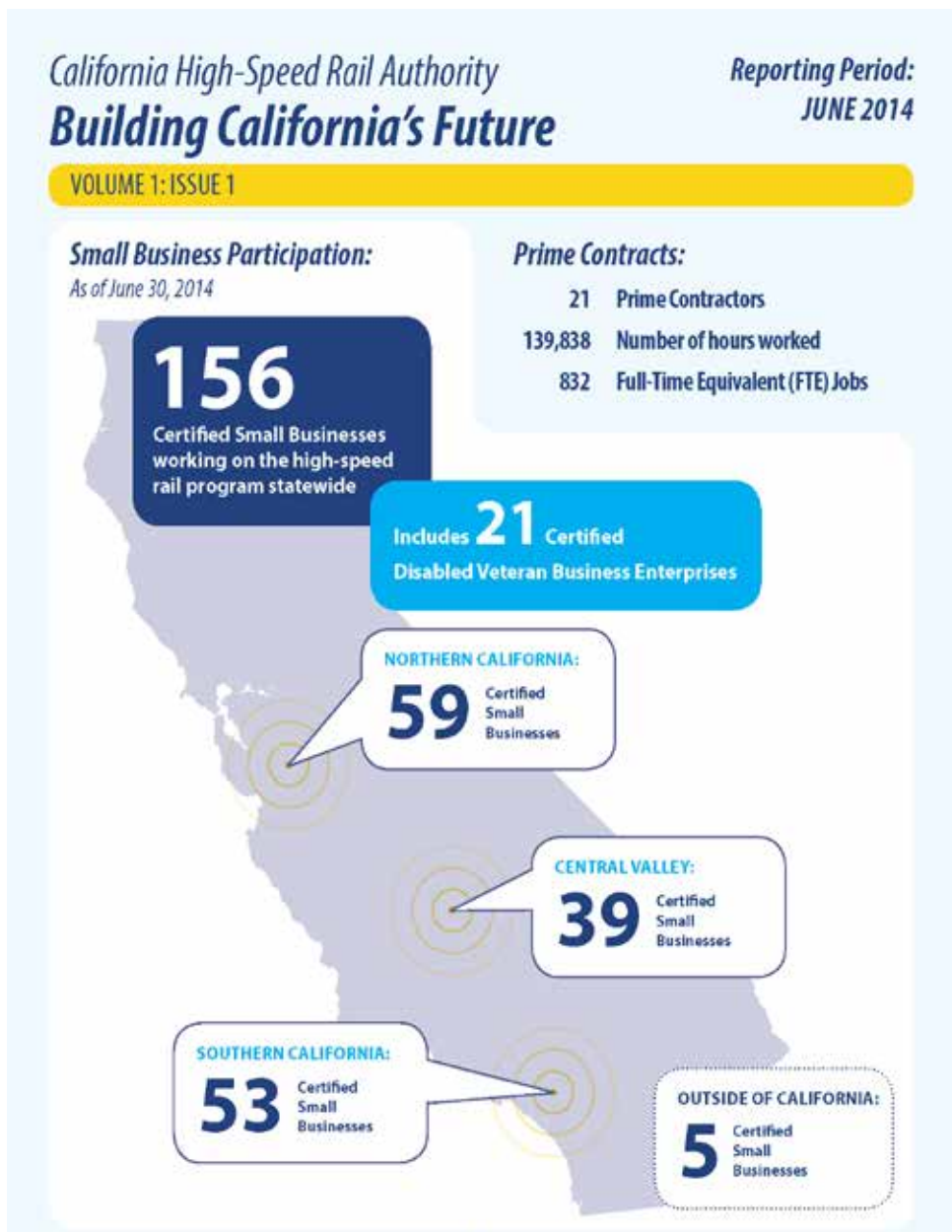
Skanska is an Equal Opportunity Employer

Skanska Estimating Dept:

1995 Agua Mansa Rd, Riverside, CA 92509 – Ph: (951) 684-5360, Fax: (951) 788-2449

Lead Estimator: John Matich • Email: bids.socal@skanska.com

High-Speed Rail Authority Releases



Hours & Jobs (FTE) by Contract for June 2014**

PRIME CONTRACTOR	TYPE OF WORK	HOURS	FTE
Tutor-Perini/Zachry/Parsons, a Joint Venture**	Design-Build	59,341.26	353.2
Wong-Harris	Project and Construction Management	3,292.00	19.6
Parsons Brinckerhoff	Program Management Team	29,501.25	175.6
Parsons Transportation Group	Regional Consultant	3,462.00	20.6
AECOM USA, Inc.	Regional Consultant	3,583.50	21.3
URS, Hatch Mott MacDonald & ARUP, JV	Regional Consultant	12,035.25	71.6
URS, Hatch Mott MacDonald & ARUP, JV	Regional Consultant	6,025.15	35.9
STV Incorporated	Regional Consultant	2,005.25	11.9
CH2M HILL, Inc.	Regional Consultant	848.70	5.1
AECOM USA, Inc.	Regional Consultant	406.00	2.4
T.Y. Lin International	Regional Consultant	5,992.25	35.7
Precision Civil Engineering, Inc.	Regional Consultant	--	--
Chaudhary & Associates, Inc.	Right of Way	1,002.50	6.0
Quad Knopf	Right of Way	1,104.70	6.6
O'Dell Engineering	Right of Way	1,013.75	6.0
Continental Acquisition Services, Inc.	Right of Way	1,796.90	10.7
Universal Field Services, Inc.	Right of Way	1,805.55	10.7
Bacon Integrated Prof. Resources (Hammer Jewell)	Right of Way	1,786.25	10.6
Mark Thomas and Company	Right of Way	1,460.25	8.7
Hernandez, Kroone & Associates	Right of Way	561.50	3.3
Bender Rosenthal, Inc. (Golden State)	Right of Way	2,805.75	16.7
TOTAL:		139,838.8	832.4

*Full-Time Equivalent: Consistent with federal standards, Full-Time Equivalent (FTE) employment means the total number of regular straight-time hours worked (i.e., not including overtime or holiday hours worked) by employees divided by the number of total compensable hours applicable to each fiscal year. Hours worked ÷ 2080 = FTE.

**Data accounts for prime contractor and subcontractor(s) work.

**FTE is estimated.

Continued from page 1

barriers to employment: (1) being homeless; (2) being a custodial single parent; (3) receiving public assistance; (4) lacking a GED or high school diploma; (5) having a criminal record or other involvement with the criminal justice system; (6) suffering from chronic unemployment; (7) emancipated from the foster care system; (8) being a veteran of the Iraq/Afghanistan war; or (9) being an apprentice with less than 15% of the required graduating apprenticeship hours in a program.

Construction Package 1 (CP 1) is a design-build contract for design and construction of the first 29 miles of high-speed rail between Avenue 17 in Madera to East American Avenue in Fresno.



Faces of High-Speed Rails

J. Kroeker, Inc.

J. Kroeker, Inc. is a woman-owned certified Small Business Enterprise (SBE) based in Fresno that is contracted to do demolition work within Construction Package 1. Owner Jill Kroeker said that the funds her company is earning through this contract has allowed her to grow and expand her company. Specifically, she reports that this spring, she moved her company into a larger office in Clovis and has been able to hire a project manager. She plans to hire more employees as the job progresses.



J. Kroeker, Inc. demolishing the Hollywood Inn in downtown Fresno on July 14.

Martinez Steel

Martinez Steel is a certified Hispanic Owned Micro-Business (MB) and certified Disadvantaged Business Enterprise (DBE) based in Fontana and is owned by husband and wife Joe and Debbie Martinez. Their company has been contracted to provide rebar for Construction Package 1. They currently employ approximately 45 people. Ms. Martinez reports that her firm was having a hard time financially in the last few years and they decided to bid on a high-speed rail contract because they figured, they, "had nothing to lose." Now, this new contract will allow them to hire 50 to 60 more workers as the program moves forward.



Martinez Steel employees overseeing work in their factory in Fontana.

Valverde Construction, Inc.

Valverde Construction is a certified Hispanic Owned Small Business based in Santa Fe Springs in Los Angeles County that is contracted to perform utility relocation work within Construction Package 1. Owner Joe Valverde has expanded his business by opening an office in Fresno, where a small crew of employees are completing designs, buying equipment and hiring additional workers. A family business, Mr. Valverde's two sons are leading the Fresno operations for high-speed rail and look forward to additional opportunities in the Central Valley.



Joe Valverde and team reviewing design plans for CP 1.



Effective Business Development: Dining to Do the Deal

By Odette Pollar



When you conduct business with a client over a meal, you want to create an atmosphere that puts you and your company in a very favorable light. The goal of the meal is to present an environment that helps make the client predisposed to buying your products, services, or ideas.

Unfortunately, an experience that should make that client amenable to your point of view oftentimes does just the opposite when they become so annoyed or appalled at nonexistent or even rude manners. Ellen Kaye of Perfect Presentations, a Phoenix-based organization that specializes in teaching business protocol and etiquette to many top executives of the leading corporations, as well as coaching in the areas of communication, presentation, and image, shares some sad-to-say typical horror stories.

A vice president of a major corporation was entertaining a client at lunch. This famished executive quickly downed his meal, then noticed that his client seemed to be finished as well and had left a sizable portion of her cordon bleu. He looked over and asked, "You gonna eat that?" She shook her head no and looked on slightly stunned as he reached across with his fork and snatched the remains.

An executive was at an awards event where a buffet was being served. Every time he went back to the buffet, he placed his napkin on the table instead of in his chair. Each time he would return, his place was cleared. After the third clearing, he voiced his frustration to those at his table, thus making his boss and colleagues aware that he didn't know that you only place the napkin on the table when you're finished, which is the server's indication that you are done.

When you handle business over a meal, your clients form opinions of you, both conscious and subconscious, by your behavior at those meals. A basic understanding of some business lunch dos and don'ts can go a long way to helping you create a more favorable environment for representing yourself, your company, and your products. Here are some of Ellen's suggestions.

Select an Appropriate Restaurant. When discussing business, you don't want to compete with noise and distracting activities in the restaurant. To be safe, select restaurants where you have been

before so you know what to expect. Nothing kills a deal faster than the wrong atmosphere, loud music, a fashion show, or a belly dancer.

Reservations and Reserved Tables. If possible, select a restaurant that takes reservations so you do not have to wait. Also try to reserve a table that has some privacy so your client can talk freely without the fear of being overheard. If papers need to be spread out, a standard table for two may be too small.

Seat Selection. You want to control the seating at your table. Place your guest with his or her back to the crowd so there are fewer distractions. This is just the opposite of how you would seat a guest in a social setting.

Confer with the Server. It would be advantageous to let your server know, prior to your guest arriving, that you are having an important business luncheon. You want the server to be attentive but not intrusive. Ask him or her to check regularly without disturbing the conversation. Tip your server in advance for the extra attention.

Food Selection. Of course, let your guest order first. If your guest does not order alcohol, you should refrain as well. Order a meal you can eat with minimal mess. This is not the best time for cracked crab, BBQ ribs, or even artichokes. Avoid food items that may cause gas or a bloated feeling.

Watch Your Manners. Your napkin should be placed on your lap when you first sit down. When the food arrives, invite your guest to start

by saying, "Bon appetite." Wait until your guest begins to eat before you do. Remember that once you use a utensil, make sure that it doesn't touch the table. If you need to leave the table, your napkin goes neatly on your chair until you return. When you are finished, your knife and fork are either crossed on your plate or placed side by side at an angle, tines up. This is your server's indication that you are finished with your plate.

Check Please. Motion to your server for the check before you plan to leave so you don't have to wait. As soon as it comes, make sure you place it beside you to avoid any awkwardness from your guest. You might want to prearrange for the check to be paid. When you leave, place your napkin neatly on the table.

Do manners matter? Certainly they do. That is why social events are still held and meeting face-to-face is often critical to cementing the deal. Polish your manners. It really makes a difference.

Odette Pollar is a nationally known speaker, author, and consultant. President of the management consulting firm Smart Ways to Work, based in Oakland, California, her most recent book is Surviving Information Overload. Email Odette to share your comments, questions, and suggestions: odette@SmartWaysToWork.com.

Five Ways to Become a Multinational Company

By Leo Sun

Congratulations, your small business has grown out of its tiny office block and now has enough cash to go multinational! It's time to expand into other countries and make your brand known worldwide. What are the basic options for a fledgling multinational corporation to spread its wings? If your company meets any of the following five criteria, then your company can be considered a multinational company (MNC).

Branches

Branches are the more straightforward way to expand to another country. Simply take some cash, get the pertinent business licenses, hire a localization team, and set up a branch in a foreign country. You obviously want to set up your branch in a busy, international area – for example, if your company is attempting to expand into China, you should set up in cosmopolitan Shanghai, and not the nether regions of Urumqi. You'll obviously pay more rent and taxes in Shanghai, but you have to make sure your company is highly exposed to other businesses that matter, paving the way to future local partnerships.

Subsidiaries

If your company is cash rich, then acquisitions may be a better strategy than establishing branch-

es. Acquiring a local company for the purpose of vertical or horizontal integration is fast and comparatively easy, provided that you plan to leave the original business (branch management, infrastructure) intact. By making the acquired company your subsidiary, you have the advantages of instant localization, name recognition and an experienced team at the helm. However, do your homework before acquiring a subsidiary, lest your company experience acquisition indigestion.

Joint Venture

Perhaps you don't want to purchase local companies due to the hefty price tag. Maybe a local competitor, which cannot be acquired, is already dominating the market. In this case, the old adage "if you can't beat 'em, join 'em" comes into play. Establishing a joint venture – or a partnership with a foreign company in the same industry – is an attractive option. Both companies set aside capital, resources and technology in a new, shared company which is separate from the main operations at both companies. This is a popular option in countries, such as China, where the law is extremely strict with foreign businesses. Joint ventures have all the advantages of foreign acquisitions – such as localization and brand recognition – at a fraction of the cost. Most joint ventures split expenditures and profits 50/50.

Franchises

Franchises in foreign countries operate similarly to those in the United States. A foreign affiliate will purchase a license from your company to use your brand in a foreign country. While the foreign affiliate retains ownership of your branded business, your company will receive royalties from each franchise. Franchising is the cheapest option, and the fastest way to build an established presence in a foreign country with minimal risk. The higher risks (sales, profitability) are all absorbed by the foreign affiliate. However, foreign franchises have to be monitored closely, since the geographic and cultural divide can mask brewing problems.

Turn Key Projects

Turn key projects are more common in businesses requiring precise technological expertise – such as power plants, factories or oil drilling platforms. In this setup, your business sells its technological know-how to a foreign firm, which pays your company to build a modified copy of your plant to their specifications, from scratch to the operational stage. This includes all of your technologies and trade secrets. Once the plant is completed, you hand over the keys to the fully



working plant to the foreign firm. All they have to do is "turn the key" to get started. While selling factories is extremely profitable, you also forfeit your own direct expansion plans in the country, due to another firm already holding the license to your technology. This is the trickiest of the five criteria and the one you're least likely to encounter, unless your company specializes in mass production or resource exploration plants focused on developing markets.

Source: <http://www.businessdictionary.com>



SKANSKA

Western Riverside County Regional Wastewater Authority

14 mgd Expansion Project W230

Encouraged DBE/MBE/WBE/HUB/SBRA/LSAF Certified Firm Participation

Bid Date: November 12, 2014 – 2:00 PM

Questions on bid documents due NLT October 31, 2014

EPA Forms 6100-3 & 6100-4 & Certified Data Sheet (listing mfg's) Must be included with your bid.

EPA Forms can be found in Vol. I, Part 2, Appendix 2

Certified Data Sheet can be found in Vol. I, Part 1, pgs. 39-43 / Bid Forms pgs. 10-12

Please submit Forms & Scope sheets 3 days prior to bid to allow for proper evaluation

Please see General Conditions Articles 52-58 for Required Insurance Minimums

Skanska, an equal opportunity employer, is interested in soliciting in Good Faith all subcontractors as well as certified companies for this project. All interested subcontractors, please indicate all lower tier participation offered on your quotation as it will be evaluated with your price. Please call if we can assist you in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Skanska will also review breaking out scope packages and adjusting schedules to help permit maximum participation. Plans and Specifications are available for view at our main office in Riverside or on the WMWD website: <http://www.wmwd.com/bids.aspx?bidID=68>

Quotes requested from Subcontractors, Suppliers and Service Providers include, but are not limited to: Scheduling srvc; Hazardous material removal; Quality control; Surveying; Potholing; PreCon video; Storm water runoff control program; Temp. bypass pumping; Trucking; Demo; Concrete formwork & accessories; Concrete shoring; Reinforcing steel; Concrete pumping; Concrete ready mix; Crack injection; FRP strengthening; Masonry; Modular concrete wall; Steel fabrication, erection, decking; Misc. metal; Carpentry & sheathing; Fiberglass reinforced plastic; Insulation; Roofing & flashing; Joint sealants; Doors & hatches; Windows & glazing; Metal framing & gyp. board; Coatings – protective & architectural; Fire extinguishers; Cathodic protection; Truck scale; Pre-engineered metal bldg; Greenhouse; Monorail; Mechanical process equipment; Pipe, valves, chemical storage tanks, pumps, air compressor; HVAC; Fiberglass ducts; Louvers; Plumbing; Electrical; Generator; Clear & grub; Earthwork; Aggregates; Dewatering; Shoring; Paving – asphalt & concrete; Site concrete; Fencing; Natural gas distribution; Precast concrete; Slide & sluice gates; Stop logs; Fiberglass baffles; Instrumentation

Subcontracting Requirements: Subcontractor must provide insurance coverage as required by the Prime contract, or Skanska minimum - whichever is greatest. **Please take note of Insurance flow down requirements as stated in GC's, Articles 52-58.** Endorsements & waivers required are the Additional Insured End., Primary Wording End., & a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope. Subcontractors may be required to furnish performance & payment bonds in the full amount of their subcontract by an admitted surety & subject to approval by Skanska. Skanska will reimburse bond premium up to 1%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, & Carpenters Unions. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance & fringe benefit statements if required by law or by the Prime Contract.

Skanska is an Equal Opportunity Employer

Skanska Estimating Dept: 1995 Agua Mansa Rd, Riverside, CA 92509

Ph: (951) 684-5360, Fax: (951) 788-2449

Lead Estimator: Mike Randall • Email: bids.social@skanska.com

WEST BAY BUILDERS INC. is requesting bids from DVBE subcontractors, suppliers & truckers for the following project.

James Lick Middle School Modernization SFUSD Project No. 11508

1220 Noe Street, San Francisco, CA

Owner: San Francisco Unified School District

Bid Date: 10/28/14 @ 2:00 PM • Estimate: \$14,000,000 • 3% DVBE Goal

Scope: School modernization which includes but is not limited to: Construction of two elevators; replacement of toilet rooms; renovation of classrooms, offices and other interior spaces; partial replacement of windows, doors, plumbing, mechanical, electrical, lighting, fire alarm, new fire sprinklers, structural shear walls and foundation work; exterior improvements to play yard, ramps, stairs, metal work, some exterior painting and repair, fencing, roof equipment and patching; and hazardous materials abatement.

TRADES NEEDED (but not limited to): Site Waste Management Program; Cutting and Patching; Selective Demolition; Unit Paving; Site Clearing; Earthwork; Protection of Site Murals; Storm Drainage; Concrete; Chain link fences and gates; Site Furnishings; Topsoil; Shotcrete; Structural Steel; Metal Deck and fabrications; Pipe and Tube Railings; Column Covers; Rough carpentry; Architectural Cabinets; Plastic Paneling; Waterproofing; Building Insulation; SBS Modified Bituminous Membrane Roofing; Sheet Metal Flashing and Trimming; Through Penetration Firestop Systems; Joint Sealants; Doors and Frames; Windows; Hardware; Glazing; Non-load bearing steel framing; Portland Cement Plaster; Gypsum Board; Ceramic Tile; Acoustical Panel and Tile Ceilings; Wood Flooring Refinishes; Resilient Wall Base and Accessories; Flooring; Terrazzo; Painting; Vapor Emission Treatment; Visual Display Surfaces; Display Cases; Toilet and Bath Accessories; Louvers and Vents; Signs; Assisted Listening Systems; Metal Lockers; Fire Extinguishers and Cabinets; Library Stack Systems; Stage Curtains and Drapery; Projection Screens and Mounts; Food Service Equipment; Casework; Roller Shades; Fixed Audience Seating; Elevators; Wheelchair Lifts; HVAC Piping Insulation; Fire Sprinkler Systems; Plumbing; Mechanical; Electrical; Clock and Speaker System; Digital Video Surveillance System; Intrusion Alarm System; Card Access and Video Doorbell Systems; HAZMAT

We are signatory to both the Carpenters Collective Bargaining Agreement and the Laborers Collective Bargaining Agreement. Certification of insurance for General Liability and Workers' Compensation are required. A Waiver of Subrogation will also be required with all Subcontract Agreements. Subcontractors' faithful performance and payment bonds in the amount of the subcontract price will be required, unless contract is under \$200,000. Reasonable market rate bond premium will be reimbursed by West Bay Builders, Inc.

WBB is willing to discuss breaking down bid items into economically feasible units for minority participation. Our estimating department is available for assistance with bonding, lines of credit, insurance, equipment, supplies and/or materials. The Small Business Administration (www.sba.gov), the California Dept. of General Services (www.dgs.ca.gov) and U.S. Dept. of Transportation Office of Small and Disadvantaged Business Utilization (www.osdbu.dot.gov) may also be able to offer financial assistance and/or information regarding insurance and bonding. Plans and specs may be viewed at various local Builder's Exchanges, in our office at 250 Bel Marin Keys Blvd., Bldg. A, Novato Monday through Friday from 7:30 AM to 4:30 PM or can be emailed upon request.

WEST BAY BUILDERS, INC. IS AN EQUAL OPPORTUNITY EMPLOYER

Contact: Dalia Nieto • (415) 456-8972 • FAX: (415) 459-0665 • EMAIL: dalian@westbaybuilders.com

American Asphalt Repair and Resurfacing Co., Inc. is requesting quotes from certified LBE, MBE, WBE & OBE subcontractors and suppliers for Striping, Traffic Control, Trucking, and Material Suppliers that applies to Asphalt, Concrete, and Type 2 & 3 Micro-Surfacing for the following project:

Various Locations Pavement Preservation FY 2014-2015 No. 2; Contract No. 2473J (ID No. FCE15021)

Bid Date: 11/5/14 • Bid Time: 2:30 PM

Quotes can be faxed to Kim Henschel at (510) 723-0288 or emailed at kim@americanasphalt.com

Please send in your bid no later than 11:00 AM on or before the bid date

Plans, specs and requirements can be viewed at our office at 24200 Clawiter Road, Hayward, CA 94545, download from the Department of Public Works (DPW) Electronic Bid Documents site at www.sfdpw.org/biddocs, or purchase a CD format from 1155 Market Street, 4th Floor, San Francisco, CA 94103 for a non-refundable \$15.00 fee. Please contact us for assistance obtaining bonds, line of credit and/or insurance for this project.

Northern California tribes receive \$5.4 M in U.S. EPA grants for environmental improvements on tribal lands

The U.S. Environmental Protection Agency announced \$5.4 million in funding to invest in Northern Calif. tribes' environmental programs, water infrastructure development, community education and capacity building. The announcement was made at the 22nd annual Regional Tribal Conference in Sacramento, Calif.

"The federal government is committed to protecting human health and the environment in Indian Country," said Jared Blumenfeld, EPA's Regional Administrator for the Pacific Southwest. "This funding will help conserve precious water resources, create jobs, and improve the quality of life on tribal lands."

This year Northern Calif. tribes will use about \$2.8 million to continue tribal environmental programs, cleanup open dumps, conduct small construction projects, targeted community outreach,

drought mitigation and community education – the cornerstone of tribal environmental programs.

The tribes will use the additional \$2.6 million for a wide variety of water quality projects including watershed protection and restoration, water and energy efficiency, wastewater reclamation, and treatment systems. The funds also support drinking water infrastructure, plant operator training, and technical assistance.

For example, this year, the Hoopa Valley Tribe, in partnership with the California Indian Health Service, will install a greywater system to serve two homes as part of a wastewater project that also connects the homes to the sewer collection system. The Hoopa Valley Tribe and 15 other Northern Calif. tribes are also engaged in planning to mitigate the effects of severe drought, as part of a collaborative effort with EPA, the Indian Health

Service, and other agencies.

These funds are critical in building the capacity of tribes to carry out environmental work. Because most tribes in the Pacific Southwest have small governments, one goal of the funding is to assist tribes in developing their ability to establish environmental protection programs and make informed decisions about issues that impact the health of their people and the quality of their environment. The funds are used to develop environmental and public health ordinances, and coordinate with adjacent jurisdictions.

The EPA's Pacific Southwest Region is home to 148 tribal nations with half of Indian Country nationwide concentrated in three states; Indian Country in Calif., Ariz. and Nev. is about equal to the area of the six New England states combined.

For more information please visit: <http://www.epa.gov/region9/tribal>





**CITY & COUNTY OF SAN FRANCISCO
DEPARTMENT OF PUBLIC WORKS**

**Contract No. 2473J
(ID No. FCE15021)**

**VARIOUS LOCATIONS PAVEMENT
PRESERVATION FY 2014-2015 NO. 2**

Sealed bids will be received at 1155 Market Street, 4th Floor, San Francisco, California 94103 until **2:30 p.m. on November 5, 2014**, after which they will be publicly opened and read. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Department of Public Works (DPW) Electronic Bid Documents Download site at www.sfdpw.org/biddocs, or purchased on a CD format from 1155 Market Street, 4th Floor, San Francisco, California 94103, telephone 415-554-6229, for a non-refundable \$15.00 fee paid by cash or check to "Department of Public Works". Please visit the DPW's Contracts, Bid Opportunities and Payments webpage at www.sfdpw.org for more information. Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The Work is located on various street locations throughout San Francisco and consists of pavement preservation using type 2 and type 3 micro-surfacing, traffic routing, temporary pavement markings, and all associated work. The time allowed for completion is 90 consecutive calendar days. The Engineer's estimate is approximately \$1,250,000. For more information, contact the Project Manager, Ramon Kong at 415-554-8280.

This Project shall incorporate the required partnering elements for **Partnering Level 1**. Refer to Section 01 31 33 for more details.

Pursuant to San Francisco Administrative Code (SFAC) Section 6.25, "Clean Construction" is required for the performance of all work.

The Specifications include liquidated damages. Contract will be on a Lump Sum Bid Items With Unit Prices basis. Progressive payments will be made.

Bid discounts may be applied as per SFAC Chapter 14B. Subcontracting goal is **12% LBE**. Call James Sencuya at 558-4080 for details. In accordance with

SFAC Chapter 14B requirements, all bidders, except those who meet the exception noted below, shall submit documented good faith efforts with their bids and must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference. Refer to CMD Form 2B for more details. Exception: Bidders who demonstrate that their total LBE participation exceeds the above subcontracting goal by 35% will not be required to meet the good faith efforts requirements.

A pre-bid conference will be held on **October 22, 2014; 1:00 p.m.**, at 1680 Mission Street, 4th Floor.

For information on the City's Surety Bond Program, call Jennifer Elmore at (415) 217-6578.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. SFAC Sec. 6.22(A) requires all construction greater than \$25,000 to include performance and payment bonds for 100% of the contract award.

Class "A" license required to bid.

In accordance with San Francisco Administrative Code Chapter 6, no bid is accepted and no contract in excess of \$400,000 is awarded by the City and County of San Francisco until such time as the Mayor or the Mayor's designee approves the contract for award, and the Director of Public Works then issues an order of award. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with SFAC Chapter 12P, Minimum Compensation Ordinance.

This Project is subject to the requirements of the San Francisco Local Hiring Policy for Construction ("Policy") as set forth in Section 6.22(G) of the SFAC. Bidders are hereby advised that the requirements of the Policy will be incorporated as a material term of any contract awarded for the Project. Refer to Section 00 73 30 of the Project Manual for more information.

Right reserved to reject any or all bids and waive any minor irregularities

10/16/14
CNS-2677021#
SMALL BUSINESS EXCHANGE



**CITY & COUNTY OF SAN FRANCISCO
DEPARTMENT OF PUBLIC WORKS**

**Contract No. 2414J
(ID No. FCE14131)**

**PROPOSITION K CURB RAMPS
FISCAL YEAR 2013-2014**

Sealed bids will be received at 1155 Market Street, 4th Floor, San Francisco, California 94103 until **2:30 p.m. on November 5, 2014**, after which they will be publicly opened and read. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Department of Public Works (DPW) Electronic Bid Documents Download site at www.sfdpw.org/biddocs, or purchased on a CD format from 1155 Market Street, 4th Floor, San Francisco, California 94103, telephone 415-554-6229, for a non-refundable \$15.00 fee paid by cash or check to "Department of Public Works". Please visit the DPW's Contracts, Bid Opportunities and Payments webpage at www.sfdpw.org for more information. Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The Work is located at various intersections in San Francisco, California and consists of curb ramp construction, sewer replacement, traffic routing and striping, and all associated work. The time allowed for completion is 180 consecutive calendar days. The Engineer's estimate is approximately \$550,000. For more information, contact the Project Manager, Amy Lam at 415-437-7048.

This Project shall incorporate the required partnering elements for **Partnering Level 1**. Refer to Section 01 31 33 for more details.

Pursuant to San Francisco Administrative Code (SFAC) Section 6.25, "Clean Construction" is required for the performance of all work.

The Specifications include liquidated damages. Contract will be on a Lump Sum Bid Items With Unit Prices basis. Progressive payments will be made.

Bid discounts may be applied as per SFAC Chapter 14B. Subcontracting goal is 25% LBE. Call Finbarr Jewell at 415-554-8360 for details. In accordance

with SFAC Chapter 14B requirements, all bidders, except those who meet the exception noted below, shall submit documented good faith efforts with their bids and must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference. Refer to CMD Form 2B for more details. Exception: Bidders who demonstrate that their total LBE participation exceeds the above subcontracting goal by 35% will not be required to meet the good faith efforts requirements.

A pre-bid conference will be held on **October 20, 2014; 1:00 p.m.**, at 1680 Mission Street, 3rd Floor.

For information on the City's Surety Bond Program, call Jennifer Elmore at (415) 217-6578.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. SFAC Sec. 6.22(A) requires all construction greater than \$25,000 to include performance and payment bonds for 100% of the contract award.

Class "A" license required to bid.

In accordance with San Francisco Administrative Code Chapter 6, no bid is accepted and no contract in excess of \$400,000 is awarded by the City and County of San Francisco until such time as the Mayor or the Mayor's designee approves the contract for award, and the Director of Public Works then issues an order of award. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with SFAC Chapter 12P, Minimum Compensation Ordinance.

This Project is subject to the requirements of the San Francisco Local Hiring Policy for Construction ("Policy") as set forth in Section 6.22(G) of the SFAC. Bidders are hereby advised that the requirements of the Policy will be incorporated as a material term of any contract awarded for the Project. Refer to Section 00 73 30 of the Project Manual for more information.

Right reserved to reject any or all bids and waive any minor irregularities

10/16/14
CNS-2677024#
SMALL BUSINESS EXCHANGE

A Strong Education for a Strong Economy

Continued from page 2

In our respective fields, we're both deeply troubled by these facts, because times aren't changing fast enough. In 11 states, not a single African-American student took the Advanced Placement computer science exam and, in eight states, not a single Latino student did, either. In two of those states, every single test-taker was male.

This isn't because Latinos, African-Americans and girls aren't interested in STEM. It's because they're not being afforded equal opportunities to engage with it.

In this country, we need more diverse, high-quality teachers to inspire future innovators. There must be a pipeline of talented science and math educators into struggling schools, and our country must rally support behind them.

Today's young people are a generation that intuitively knows how to use tablet computers, smart phones and multiple applications all at once. We

can harness those skills. Technology offers us the chance to capture the attention of young students interested in entering STEM fields, but we aren't doing it efficiently enough: 70 percent of elementary school students report interest in STEM subjects, but by college, just 4 percent of them end up studying computer science.

We are failing young women even more. Among women, for every 100 graduates in a STEM field, just 12 will remain in their chosen career a decade later.

Students don't just need to know how to interact with technology; they need to learn how to think critically and deeply about processing data. All the data in the world is useless without the ability to understand what it means. And this is where teachers are, and will remain, forever invaluable.

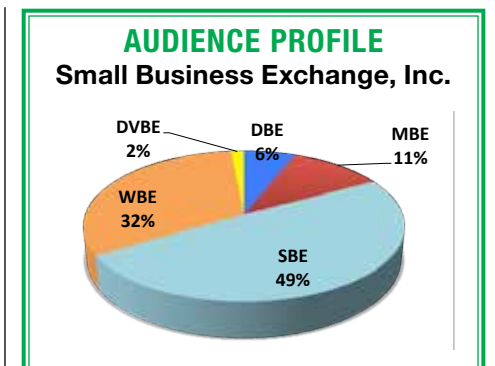
We must take action, and find ways to support the teachers who commit to this critical mission in challenging environments. The current state of

education in the U.S. is not good for attracting and retaining teaching talent. Changing this environment for teachers is the start of changing the future of work for our younger generations.

By cultivating the immense influence of tomorrow's teachers, Teach For America will make a difference. By raising awareness of the barriers facing young men and women around the world, Diplomatic Courier will inspire action. Together with our partners, we will create a strong education for a strong economy.

Elisa Villanueva Beard is co-CEO of Teach For America, a nonprofit working to increase educational opportunity in high-need communities nationwide. Ana C. Rold is the founder and editor-in-chief of Diplomatic Courier, a global-focused publication that connects the next generation of leaders to current policy professionals.

Source: U.S. News & World Report





UCLA

UCLA

ADVERTISEMENT FOR BIDS

The following is a summary of a full Advertisement for Bids posted on the UCLA Online Planroom website (<https://www.uclaplanroom.com>). **All interested parties must go to the Website for complete information.**

Subject to conditions prescribed by the University of California, Los Angeles, sealed bids for a lump-sum contract are invited for the following work:

Project Name: SCRC RESURFACE PARK POOL

Project Number: 4244957

Description of Work: Re-plastering of the 900,000 gallon, Sunset Canyon Pool located on the UCLA Campus Refer to website for complete description.

Estimated Construction Cost: \$150,000.00

Bidding Documents Available at:

UCLA Online Planroom Website
(<https://www.uclaplanroom.ucla.edu>)

Bid Submittal Location:

Contracts Administration
University of California, Los Angeles
1060 Veteran Avenue, Suite 125
Box 951365
Los Angeles, California 90095-1365
310-825-7015

Dates:

Bidding Document Availability: October 15, 2014

Mandatory Pre-Bid Conference/Job Walk:

October 22, 2014
Beginning promptly at 10:00 a.m.
(THERE IS NO GRACE PERIOD)

Bid Submittal Deadline:

2:00 p.m., November 5, 2014

License Requirement:

C-53 License (Swimming Pool)

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA

(Visit our website at:

<https://www.uclaplanroom.ucla.edu>)

SAN JOSE STATE UNIVERSITY

NOTICE TO CONTRACTORS Job Order Contract Phase 21 and 22

The Trustees of The California State University will receive sealed proposals at San Jose State University for Job Order Contract Phase 21 and 22. Bids will be received until 2:00 PM on Thursday, November 13, 2014, in accordance with the contract documents, at which time they will be publicly opened and read.

(Provide brief description of work)

The JOC contract awarded under this solicitation will have a minimum value of work of \$25,000 and a maximum value of work of \$1,500,000. The JOC Contracts will have the option to extend the maximum value up to \$3,000,000 by mutual agreement. The term of the contract will be for 365 calendar days. The University may award up to two JOC contracts from this solicitation.

Interested bidders must attend a mandatory pre-bid conference. The pre-bid meeting will be held on Thursday, October 23, 2014 at 10:00 am. Bidders are requested to contact Sylvia Sosa via email at sylvia.sosa@sjsu.edu to RSVP attendance at the mandatory pre-bid conference.

Each bidder offering a proposal must comply with bidding provisions of Article 2.00 et seq. of the Contract General Conditions, and Article 3.00 for Contract Bonds. This Contract is for public works project and is subject to prevailing wage rate laws.

Bidders must be pre-qualified and submit evidence of financial capability and contractor's statement of experience at least ten (10) business days prior to bid date to the Trustees of the CSU. The package can be downloaded at http://www.calstate.edu/cpsc/cm/contractor_prequal_bidders.shtml. Trustees are also requiring a supplementary prequalification of the contractor bidding on this Contract. Bidders may contact Sylvia Sosa via email at to obtain the Supplementary Prequalification Form. The form must be email to cocm@calstate.edu and sylvia.sosa@sjsu.edu ten (10) business days prior to bid opening date.

The Trustees require Disabled Veteran Business Enterprise (3%) participation.

Bid proposal packages are obtainable only by pre-qualified contractors, licensed in the State of California with a B License. Bid package must be requested from the University to Sylvia Sosa via telephone 408-924-2246 or email at sylvia.sosa@sjsu.edu.



REQUEST FOR PROPOSALS FOR THE TERMINAL 3 SPECIALTY RETAIL STORES LEASE AT SAN FRANCISCO INTERNATIONAL AIRPORT

The Airport Commission has commenced the RFP process for the Terminal 3 Specialty Retail Stores Lease. The proposed minimum financial offer is \$150,000 with a term of five years and a single two-year option, exercisable at the Commission's discretion. Annual Rent shall be the higher of the Minimum Annual Guarantee or the sum of the percentage rent structured as follows: 12% of Gross Revenues achieved up to \$500,000.00; plus, 14% of gross revenues achieved from \$500,000.01 up to and including \$1,000,000.00; plus 16% of gross revenues achieved over \$1,000,000.00.

The Informational Conference is on Wednesday, October 22, 2014 at 10:00 a.m. at the Terminal 2 Partnering Room, Room 2.20, at San Francisco International Airport.

Please see <http://www.flysfo.com/web/page/about/b2b/conces/> for additional information or call Trevor Brumm, Assistant Property Manager, Revenue Development and Management Department, (650) 821-4500. **2676124**

Candlestick Point Hunters Point Shipyard Opportunity to design streetscape for Candlestick Point Sub Phases 02, 03 and 04, Gilman Avenue, and Wedge Plaza park

Lennar Urban is requesting qualified, interested landscape architecture firms to respond to a public request for proposals through the Successor to the Redevelopment Agency of the City and County of San Francisco.

For more information, visit:
<http://mission.sfgov.org/OCABidPublication/BidDetail.aspx?K=8635>

Respondents are encouraged to check this website regularly for updates.

**Proposals must be submitted by:
October 22, 2014 at 4:00PM**

Treasure Island / Yerba Buena Island – Request for Qualifications for Opportunity to Provide As-Needed Design, Engineering and Professional Consulting Services

Treasure Island Community Development, (TICD), master developer of the Treasure Island / Yerba Buena Island Redevelopment Project is requesting qualified, interested firms to respond to a request for qualifications for a variety of as-needed design, engineering and professional consulting services. Information is available through the City and County of San Francisco's Treasure Island Development Authority (TIDA) website: <http://sftreasureisland.org/contracting-opportunities>

Respondents are encouraged to check this website regularly for updates.

Proposals must be submitted by
October 30, 2014.

SUB-BID REQUEST ADS

RE-BID Replacement of Embarcadero Bridge Over Lake Merritt Channel City/Location: Oakland County: Alameda Owner: City of Oakland Bid Date: Thursday 11/6/2014 at 2:00 PM

Brosamer & Wall, Inc. is requesting quotes from all qualified Subcontractors and Suppliers including certified DBE firms for the following items of work, including but not limited to:

Water pollution control, Swppp plan, Small business utilization reporting, Construction survey, Temporary erosion control, Construction area signs, Traffic control, Set up remove detours, Temp chain link fence, Cold plane asphalt pavement, Clearing & grubbing, Imported borrow (light weight fill), Roadway excavation, Class 2 AB, Hot mix asphalt, Cast in place retaining walls, Furnish piling (Class 200), Cast in drilled hole piling 120", Prestressing cip concrete, Furnish/erect precast prestressed concrete slab (Type SII), Joint seal, Polyester concrete overlay, Anti-graffiti coating, Rebar, Roadside signs, Remove existing underground drainage, Rienforced concrete pipe, Underground drainage, Adjust existing utilities, Rock slope protection, Bridge removal, Remove existing flatwork, Flatwork (c&g, sw, drv way, etc), Misc metal & bridge deck drainage system, Bike railing, Striping & marking, Electrical, Landscape & irrigation, Restroom building, Furnish ready mix, Trucking hourly, Temporary construction trestle, Cofferdams, Dewatering, Concrete supplies, Concrete Pumping and Structural Concrete Cast In Place.

Brosamer & Wall, Inc. will work with interested subcontractors to identify opportunities to break down items into economically feasible packages.

Brosamer & Wall, Inc. is a union signatory contractor. Subcontractors must possess a current contractor's license, insurance coverage and worker's compensation for the entire length of the contract. All subcontractors will be required to sign our standard Subcontract Agreement. 100% payment and performance bonds may be required. If you have any questions regarding this project or need assistance in obtaining insurance, bonding, equipment, materials and/or supplies please call Robert Rosas at (925) 932-7900. Plans and specifications can be viewed at our office located at 1777 Oakland Blvd Suite 110, Walnut Creek, Ca. 94596. Brosamer & Wall, intends to work cooperatively with all qualified firms seeking work on this project. We are an equal opportunity employer and will work with any interested subcontractor to identify opportunities to break items into economically feasible packages.

Note: This job has an Owner Controlled Insurance Program (OCIP) Component.

Brosamer & Wall, Inc.

1777 Oakland Blvd Suite 110 • Walnut Creek, CA 94596
Phone: 925-932-7900 • Fax: 925-279-2269
An Equal Opportunity Employer

Sub Bids Requested From Qualified DBE Subcontractors & Suppliers for County of Stanislaus - Pete Miller Road Bridge at Delta Mendota Canal Contract No. 9407

Location: Modesto, CA

Bid Date: October 22, 2014 @ 2:00 PM

McGuire and Hester is seeking qualified subcontractors in the following trades: Construction Area Signs; SWPPP; Hydroseeding; Sawcutting; Lead & Asbestos Compliance; Rebar; Misc. Metals; Fencing; Metal Beam Guard Rail; and Concrete Barrier.

We will pay up to and including one and one-half percent (1-1/2%) of your bonding cost. Certification assistance is available, as well as viewing plans and specs.

McGuire and Hester

9009 Railroad Avenue • Oakland, CA 94603
Phone: (510) 632-7676 • Fax: (510) 562-5209
Contact: Keith Ones
An Equal Opportunity Employer

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Could More Low-Income Women Benefit From Doulas?

Continued from page 2

“During the birth, you’re there to be that open book for the mother and partner,” said Thai, whose own doula she said was able to provide her with more options than her assigned nurse, for how to deal with the pain of labor contractions.

According to one study of over 15,000 women published in 2012, “continuous support during labor and birth” such as that afforded by a doula can lead to a more empowering birth experience for mothers. Doulas can also contribute to numerous other improved birth outcomes including: shorter labors, better mother-baby bonding, and less postpartum depression. The research shows that women who received continuous support from a doula during their pregnancy were also more likely to have spontaneous vaginal births and less likely to have used pain medications, epidurals, or to have had negative feelings about their childbirth.

Low-income women less likely to use doulas

Research conducted in 2013 by Katy Kozhimannil at the University of Minnesota School of Public Health found lower cesarean birth rates among Medicaid beneficiaries who had access to a birth doula, compared to all Medicaid patients nationally. Also according to the research, many low-income women have a higher risk of poor birth outcomes, yet are less likely to be able to afford the cost of a doula service. Doula care is usually an out-of-pocket expense, as most insurance providers do not cover the cost.

That being the case, a common perception of doulas held by low-income women is often that they are not an option. “A lot of women who are low-income have a strong belief that doulas are something that they can’t afford at all,” Thai said, even if that isn’t always true.

For example, she said, some doulas are open to bartering for their services. Thai said that she knows a mother who provided graphic design services as a partial payment to the doula service. And several other doulas interviewed by VoiceWaves said the doula community in Long Beach is strong, connected, and willing to find solutions for potential doula clients.

“If I cannot help a mother (personally), I like to help them get to where they need to be,” said birth and postpartum doula Tammy Leeper. “There is a huge disparity between communities who are underserved.”

Lavelle added that there is no one place in Long Beach for women to access birthing resources, which only exacerbates the resource gap in the city. It’s one of the reasons she decided to pursue being a doula.

“Maybe advertising with WIC would increase the visibility of doulas in low-income areas,” Thai suggested. She also cited a program serving low-income mothers in Santa Monica, that she said could be a model for other cities: started in 2011 by The Joy in Birth Foundation and Partnerships for Families, the program allows women to access birth and postpartum doulas, free of charge.

Nydia Aizpuru, another mother who used a doula for her pregnancy but is not low-income, said she was unaware of the support that doulas could provide when she first got pregnant.

She went into labor at roughly 4am and texted her doula, Mari-sol Garcia. “I was just giving her a heads up.” That morning, she and her husband were keeping track of her contractions but they were “all over the place.” They decided they would head to the hospital that afternoon. Once Aizpuru went into labor, which was over 24 hours long, her doula was there virtually until the end. “We had to almost like kick her out so she could get some rest.”

Looking back, Aizpuru said the support was “priceless,” and would recommend a doula to other expecting mothers, whatever their socioeconomic background. “When the time comes again, we’ll definitely be using a doula.”

Thai encourages women and families considering using a doula to interview candidates before making a commitment. “Don’t be afraid to tell a doula you are not hiring them because you don’t feel a connection or you found somebody else,” Thai said. “Most of the time we won’t take it offensively because we want the mom to feel comfortable to know that she’s choosing the right person.”

Readers can obtain more information about doulas in your area by visiting Doulas of Northern America, doulamatch.net or by doing a web search with the keywords “doula” and “your city.”

Deonna N. Anderson writes for VoiceWaves, a youth-led community media outlet founded by New America Media to broaden the local conversation around community health in Long Beach, Calif.

Source: New America Media

CHANGE OF NAME

CHANGE OF NAME

ORDER TO SHOW CAUSE FOR CHANGE OF NAME
CASE NO. CNC 14-550597

PETITIONER OR ATTORNEY
Yian-meng Lee
430 15th Ave. Apt. 5, San Francisco, CA 94118

TO ALL INTERESTED PERSONS:
1. Petitioner **Yian-meng Lee** for a decree changing names as follows:

Yian-meng Lee changed to **Emma Lee Ledinh**

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

NOTICE OF HEARING

Date: **Nov. 25, 2014** Time: **9:00 AM** Dept.: **514**

3. A copy of this Order to Show Cause shall be published in **Small Business Exchange**, at least once each week for four successive weeks prior to the date set for hearing on the petition in the **Small Business Exchange** newspaper of general circulation, printed in this county.

SUPERIOR COURT OF CALIFORNIA,
COUNTY OF SAN FRANCISCO
400 MCALLISTER STREET
SAN FRANCISCO, CA 94102

ELIAS BUTT, Clerk
DATED - September 18, 2014

10/9/2014 + 10/16/2014 + 10/23/2014 + 10/30/2014

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Fictitious Business Name

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0360835-00	FICTITIOUS BUSINESS NAME STATEMENT File No. A-0360623-00	FICTITIOUS BUSINESS NAME STATEMENT File No. A-0360627-00	FICTITIOUS BUSINESS NAME STATEMENT File No. A-0360878-00	FICTITIOUS BUSINESS NAME STATEMENT File No. A-0360883-00	FICTITIOUS BUSINESS NAME STATEMENT File No. A-0359234-00
<p>Fictitious Business Name(s): Black Ember Address 590 6th Street, Apt #205 San Francisco, CA 94103 Full Name of Registrant #1 Grace Hwang Address of Registrant #1 590 6th Street, Apt #205 San Francisco, CA 94103</p> <p>This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on Not Applicable</p> <p style="text-align: right;">Signed: Grace Hwang</p> <p>This statement was filed with the County Clerk of San Francisco County on 10/9/2014.</p> <p>Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law</p> <p>Filed: Jeanette Yu Deputy County Clerk 10/9/2014</p> <p>10/16/14 + 10/23/14 + 10/30/14 + 11/6/14</p>	<p>Fictitious Business Name(s): Cesco Pizza Address 135 Fourth Street space FC6, San Francisco, CA 94103 Full Name of Registrant #1 Verrotta LLC, (CA) Address of Registrant #1 4072 18th Street, San Francisco, CA 94114</p> <p>This business is conducted by A Limited Liability Company. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on Not Applicable</p> <p style="text-align: right;">Signed: Francesco d'Ippolito</p> <p>This statement was filed with the County Clerk of San Francisco County on 9/26/2014.</p> <p>Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law</p> <p>Filed: Morgan Jaldon Deputy County Clerk 9/26/2014</p> <p>10/02/14 + 10/09/14 + 10/16/14 + 10/23/14</p>	<p>Fictitious Business Name(s): Damao Services Address 2330 17th Ave., San Francisco, CA 94116 Full Name of Registrant #1 Chen Gong Address of Registrant #1 2330 17th Ave., San Francisco, CA 94116</p> <p>This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 9/26/2014</p> <p style="text-align: right;">Signed: Chen Gong</p> <p>This statement was filed with the County Clerk of San Francisco County on 9/26/2014.</p> <p>Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law</p> <p>Filed: Brian Heffern Deputy County Clerk 9/26/2014</p> <p>10/2/14 + 10/9/14 + 10/16/14 + 10/26/14</p>	<p>Fictitious Business Name(s): Alex R. Construction Address 76 Nebraska Street, San Francisco, CA 94110 Full Name of Registrant #1 Alejandro Rosillo Address of Registrant #1 76 Nebraska Street, San Francisco, CA 94110</p> <p>This business is conducted by AN INDIVIDUAL. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 6/30/2007</p> <p style="text-align: right;">Signed: Alejandro Rosillo</p> <p>This statement was filed with the County Clerk of San Francisco County on 10/14/2014.</p> <p>Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law</p> <p>Filed: Jeanette Yu Deputy County Clerk 10/14/2014</p> <p>10/16/14 + 10/23/14 + 10/30/14 + 11/6/14</p>	<p>Fictitious Business Name(s): Total App Driving Address 657 Mission #200, San Francisco, CA 94105 Full Name of Registrant #1 John Louis Sollars Address of Registrant #1 1117 Lindbergh Street, San Mateo, CA 94401</p> <p>This business is conducted by A Limited Liability Company. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 9/1/2014</p> <p style="text-align: right;">Signed: John Sollars</p> <p>This statement was filed with the County Clerk of San Francisco County on 10/14/2014.</p> <p>Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law</p> <p>Filed: Jeanette Yu Deputy County Clerk 10/14/2014</p> <p>10/16/14 + 10/23/14 + 10/30/14 + 11/6/14</p>	<p>Fictitious Business Name(s): Sara Ibanez Marin Interior Design Address 3344 16th Street, San Francisco, CA 94114 Full Name of Registrant #1 Sara Ibanez Marin Address of Registrant #1 3344 16th Street, San Francisco, CA 94114</p> <p>This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 3/7/2014</p> <p style="text-align: right;">Signed: Sara Ibanez Marin</p> <p>This statement was filed with the County Clerk of San Francisco County on 7/3/2014.</p> <p>Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law</p> <p>Filed: Jeanette Yu Deputy County Clerk 7/3/2014</p>

SBE Services

SBE RESOURCES



ACCESS TO PROSPECTING SYSTEM

SBE Nationwide Certified Businesses

ADVERTORIAL (Advertisement and "Access to Capital" Continuing Column)

- Small Business Exchange weekly adjudicated (by Superior Court of San Francisco City/County) and trade/focus newspaper (determination by State of California DGS)
- Sbeinc.com
- Native Advertising

COMPREHENSIVE OUTREACH PROCESS

Introducing BOW to the LIA business communities

MEET & GREET & FINANCIAL LITERACY SUPPORT

MEET & GREET COORDINATION

- You provides criteria; SBE identifies potential attendees
- SBE develops HTML invitation, provides online registration link
- SBE identifies potential attendees
- SBE alerts by email, fax and telephone as requested
- Online Registration process, daily updates reported to you
- SBE sends confirming emails to each registrant



ADVERTORIAL

- Weekly Ad and monthly "Access to Capital" column in Small Business Exchange newspaper and website
- Banner Ad on sbeinc.com
- Native Ad on SBE-Hearst Media Network



SUMMARY

- **SBE knows that effective implementation** involves both 'high tech' and 'high touch' – our service oriented approach helps achieve larger objectives, no matter what the objective.
- **Effective use of Technology tools**, combined with **human oversight and in-depth knowledge of Regulations** creates consistent, targeted, appropriate outreach to potential client/customers.
- **Proactive documentation** provides comprehensive evidence of activities, spending, multi-tier subcontractor participation, and **adherence to Code and Regulation specifics**, if ever needed.
- **Personal contact** through **email invitations and phone calls increases response**, builds trust, and expands awareness of You efforts.
- **Publication lends credibility**, and provides valuable project and community information, leading to **greater visibility and positive good will for You**.

What Clients Say About SBE Services

"Small Business Exchange is one of the partners we use for outreach. We solicit their help to meet our goals. SBE's expertise and thorough documentation was especially helpful during the challenge process with the Disadvantaged Business Enterprise Reconsideration Panel upholding our awarded contract."

- Skanska USA Civil West
California District Inc

"We have never been rejected for being out of compliance due to activity deliverables from SBE. That makes business for both entities much more profitable."

- Xerox Corporation

The Small Business Exchange has been providing advertising services for the San Francisco Department of Public Works for ten years . . . and has met our specific requirements ... The Department has been more than satisfied.

- San Francisco DPW

"I know that when a representative of SBE indirectly represents McCarthy in contacting subcontractors—it is always with professionalism."

- McCarthy Building Companies Inc

"You're at the top of my list. Whenever I have an outreach requirement, I just grab the phone and call SBE."

- Expedient Energy

"Doing business with SBE has been a pleasure. SBE provides a thorough and effective outreach service. SBE is a great asset to our outreach program."

- Atkinson Construction

"Thank you for a great job, very much appreciated by the team"

- Schiavone Construction

"Thanks for your quick turn around times, your familiarity with the agency, your open communication and your availability to our questions

- Brown and Caldwell

"They are very Committed to helping us meet the necessary requirements of the many different public agencies we deal with, and deliver competent, qualified bidders at the same time. SBE has some very good resources and continues to keep there databases up to date with certified DVBE, DBE, SBE, WBE etc..."

- Robert A Bothman, Inc.

For more info please call Valerie Voorhies at 415-778-6250 or email vvv@sbeinc.com



Greystone's West Coast Origination Platform Closes \$46.5 Million in Multifamily Lending

Greystone, a leading national provider of multifamily and healthcare mortgage loans, today announced it has funded several large loans through its recently expanded West Coast operations team. Spanning a growing presence from Seattle to San Diego, Greystone has served as an integral finance partner to an increasing number of commercial property owners in today's low-rate environment that is optimal for refinance or acquisitions.

Recent transactions Greystone's Tim Thompson of its San Francisco office originated under the Fannie Mae Delegated Underwriting and Servicing (DUS®) program include:

- **\$23.4 million** loan to refinance a sprawling 90-unit complex – one of the largest in Sausalito, CA – with bay views, landscaped terraces and pool. The 12-year loan featured five interest-only years.
- **\$10.4 million**, 10-year loan to refinance a Class A multifamily project in Mountain View, CA with a very unique ownership structure.
- **\$12.7 million**, 10-year acquisition loan of a Class A multifamily property in Goodyear, AZ, which was the first real estate venture for the borrower in that state

“Greystone's capability to uniquely serve property owners on the West Coast has been growing steadily over the last few years,” said Tim Thompson, managing director and head of Greystone's San Francisco office. “With our ever-increasing platform of lending products to match our seasoned, creative lending professionals, we are poised to address the unique needs of multifamily owners in this region.”

Greystone provides mortgage finance solutions across multiple platforms, including FHA, Fannie Mae, Freddie Mac, USDA, CMBS, bridge, mezzanine and other proprietary loan programs. In 2013, Greystone ranked #1 in combined multifamily and healthcare FHA lending, #3 in Affordable Housing volume as a Fannie Mae DUS lender, and as a top-5 Freddie Mac lender for seniors housing.

About Greystone

Greystone is a financial services and private investment group whose original core business is multifamily real estate lending. Over the years, Greystone has added business lines that are related to, and natural extensions of, its core business. Headquartered in New York with offices



across the U.S., Greystone is active in three major business segments: Mortgage Finance, Healthcare and Real Estate. Greystone's mission is to apply unparalleled creativity while modeling corporate compassion. Loans are offered through Greystone Servicing Corporation, Inc., Greystone Funding

Corporation and/or other Greystone affiliates. For more information about Greystone's multifamily and healthcare financing solutions please visit <http://www.greystone.com>.

Source: Greystone

SBA Will Continue to Zero Out Fees on Small Dollar Loans, Expands Relief for Larger Loans to Vets

The U.S. Small Business Administration has announced that fee relief on 7(a) loans of \$150,000 or less implemented last year and originally slated to expire on Sept. 30, will be extended through fiscal year 2015. SBA has also announced that fee relief measures for SBA Veterans Advantage will also be renewed as well as enhanced. Both the extension of the fee relief for 7(a) loans \$150,000 and under, and the extension and enhancement of the fee relief for SBA Veterans Advantage loans will become effective today, October 1st, and will remain in effect through Sept. 30, 2015.

“We zeroed out fees on loans of less than \$150,000 to any 7(a) borrower because we don't want SBA fees to be an impediment to getting capital out to communities where it can make a game-changing difference, especially to our underserved communities, who use these small dollar loans more frequently,” said SBA Administrator Maria Contreras-Sweet. “We also owe a debt of gratitude and so much more to our service men and women, and veterans who are the cornerstone of small business ownership. This fee relief will continue to help veterans business owners who grow their businesses, create jobs in their communities, and put their training and passion for our country to work in their neighborhoods.”

The most recent numbers available for FY14, as of September 12th, show that the SBA had guaranteed 28,806 for over \$1.74 billion in loans \$150,000 and under, up from 23,337 loans and \$1.34 billion in FY 2013. This represents an increase of 23.4 percent and 30 percent, respectively. Fee reductions on these loans resulted in almost \$19 million in savings to small business borrowers in FY 2013.

Under the original fee relief for 7(a) loans that began Oct 1, 2013, both the upfront guaranty fee and the annual servicing fee (“on-going guaranty fee”) were reduced to zero on loans \$150,000 and under.

The SBA is announcing that:

- The provisions that began on Oct. 1, 2013, for 7(a) loans under \$150,000, will now be continued for fiscal year 2015. For loans larger than \$150,000, the annual servicing fee lenders pay will be 0.519 percent of the guaranteed portion of the outstanding balance of the loan. The upfront guarantee fee will continue to depend on both the amount and the maturity of the loan.
- For SBA Veterans Advantage loans, the conditions implemented on Jan. 1, 2014 – zero upfront guaranty fee on all SBA Express loans



to veterans of \$150,000 up to \$350,000– will remain unchanged for FY 2015.

- Beginning today, the upfront guaranty fee for non “SBA Express” loans \$150,000 up to \$5 million will now be reduced by 50 percent. There is no reduction on the annual servicing fee for loans over \$150,000.

Seventy percent of all SBA loans made to veterans are \$350,000 or less. Since its inception through Sept. 20, 2014, SBA had guaranteed 153

loans for \$38,861,900 under Veterans Advantage. Fee relief for these loans resulted in savings to borrowers of about \$571,000.

For further information on all SBA programs and services, visit the SBA website at www.sba.gov, or contact your local SBA field office. You can find contact information for your local SBA office at <http://www.sba.gov/localresources/index.html>.

Source: U.S. SBA

'Big Pave' on Highway 101

Continued from page 5

"Long term, this project is going to have a positive impact on northern Sonoma County. But short term during the construction project, north county commuters are going to have some temporary impacts," McGuire said.

After more than a year of lobbying by Sonoma County officials, the state Transportation Commission in August awarded funds for the project, which is expected to kick off in the fall of 2016 and finish by April, 2018.

The work involves cracking the existing concrete road and laying a six-inch-thick layer of asphalt over it, as well as extending some culverts, and overlaying traffic on- and off-ramps.

The new road will have a life span of about 20 years, according to Caltrans project manager Betsy Joseph.

She said it has not yet been determined if work will begin on the north or south end of the 14-mile stretch.

McGuire said highway project is the largest to be advanced in the north county since the early 1960s, when traffic was transitioned off Old Redwood Highway and onto the current Highway 101 corridor.

The funding comes from federal and state gas tax revenue, funneled through the State Highway Operations and Protection Program. The money can't go for road expansions or to repave ailing county roads, which have deteriorated under a chronic funding shortfall and have an estimated \$268 million maintenance backlog.

At a press conference Monday, McGuire, accompanied by state and local transportation officials, took pains to explain the money could not have been used for what is perhaps the region's top highway priority -- the ongoing widening of Highway 101 through the Sonoma - Marin narrows.

That more heavily-traveled stretch of road will cost \$250 million to fix a highway chokepoint that backs up commuter traffic. McGuire said a potential transportation bond measure on the 2016 statewide ballot is now considered the best hope to secure funding for that project.

More than \$1 billion has been spent on highway improvements south of Windsor over the past decade, including the ongoing highway expansion and interchange projects.

"The focus in large part has been on adding the third lane each in each direction. We still have some work to do on the south end of the county," said Suzanne Smith, executive director of the Sonoma County Transportation Authority. "But this is really an opportunity to shift a little bit further north, and make sure that we're taking care the entire corridor throughout the county," she said of the work from Windsor to Geyserville.

City officials in Healdsburg and Cloverdale who are active on transportation issues were also at the press conference Monday.

"This is a very happy day," said Cloverdale Mayor Carol Russell, who thanked Caltrans and McGuire for his "tenacity and leadership" in helping convince state officials to approve the required funding.

She said by one estimate, bad roads costs the average driver in the Bay Area from \$800 to \$2,200 annually for things like tires, car repairs and extra fuel costs.

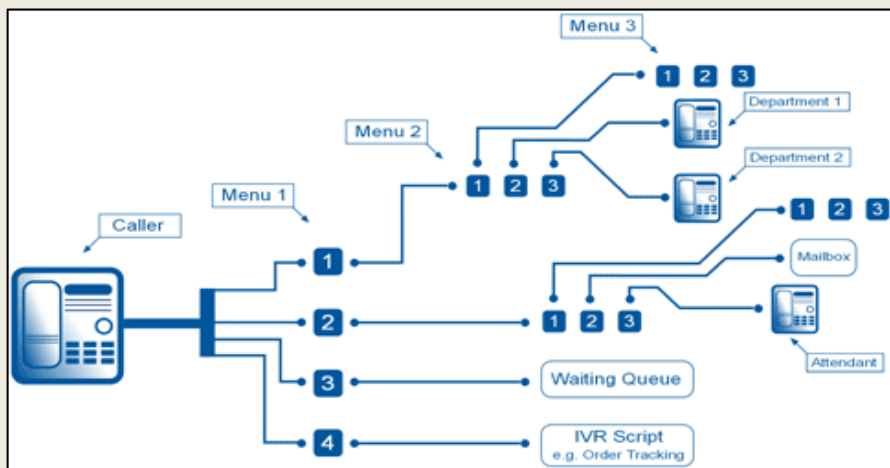
Healdsburg Councilman Tom Chambers said "as a Healdsburg resident I'm thrilled because I've been bouncing up and down this road for about 28 years. Not only it is inconvenient, it's just not safe. It is absolutely the time to have this fixed."

Source: The Press Democrat (Santa Rosa, Calif.)

SBE Telecommunication Service

The Small Business Exchange offers the Interactive Voice Response System (IVR). The IVR system is a telephone technology in which someone uses a touch-tone telephone to interact with a database to acquire information from or enter data into the database. IVR technology does not require human interaction over the telephone as the user's interaction with the database is predetermined by what the IVR system will allow user access to.

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